

FIG. 1

1/99

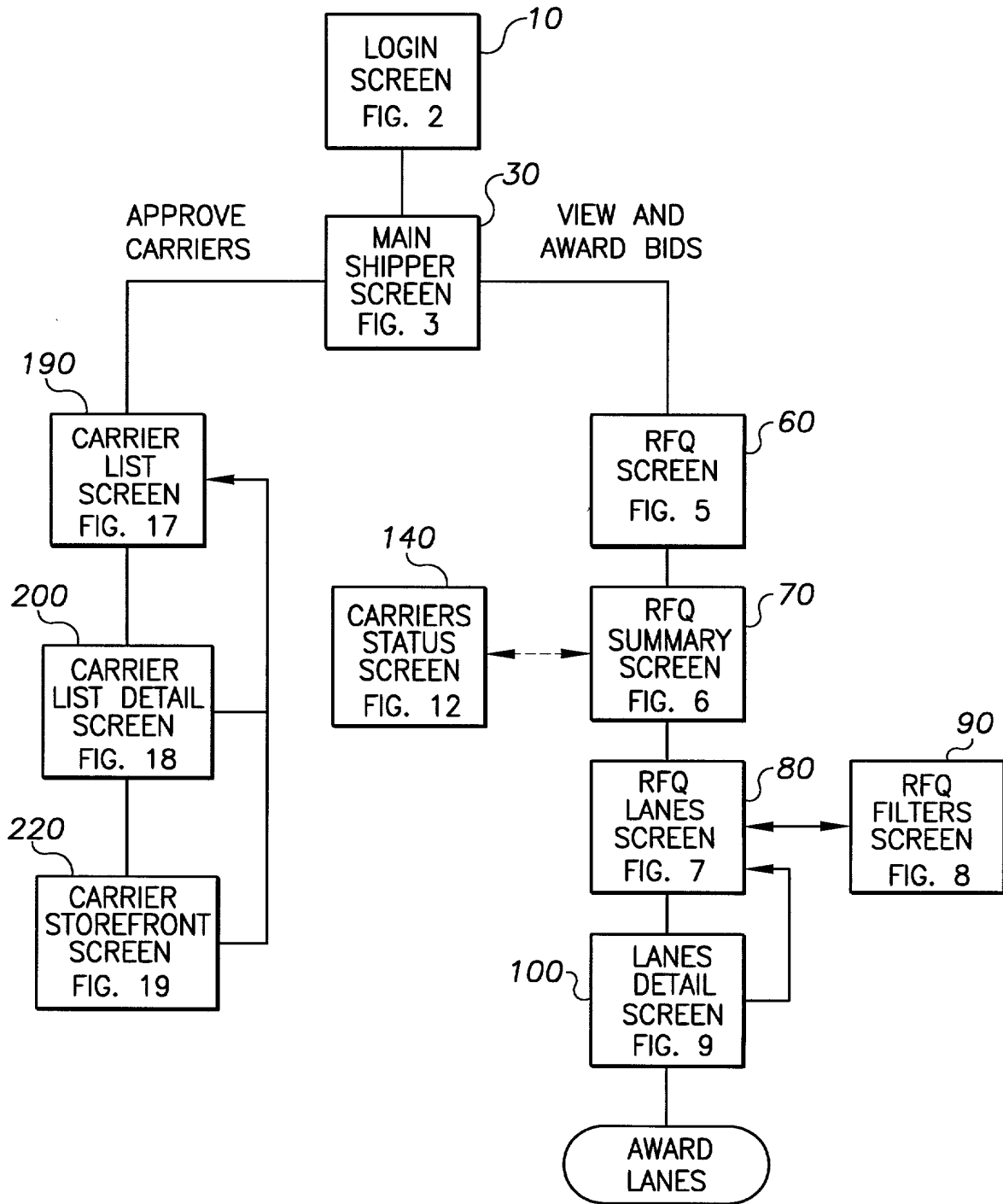


FIG. 2

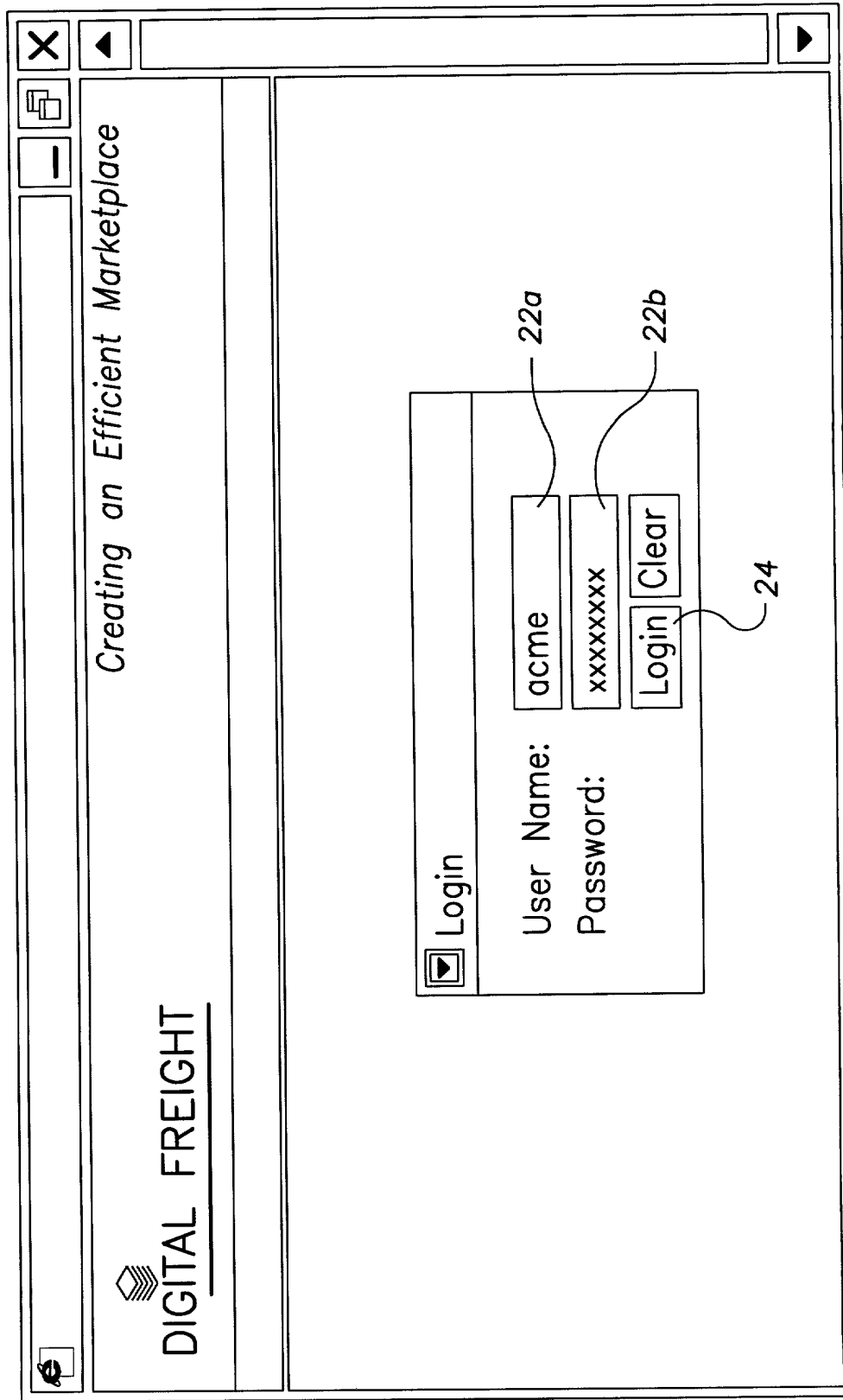


FIG. 3-1

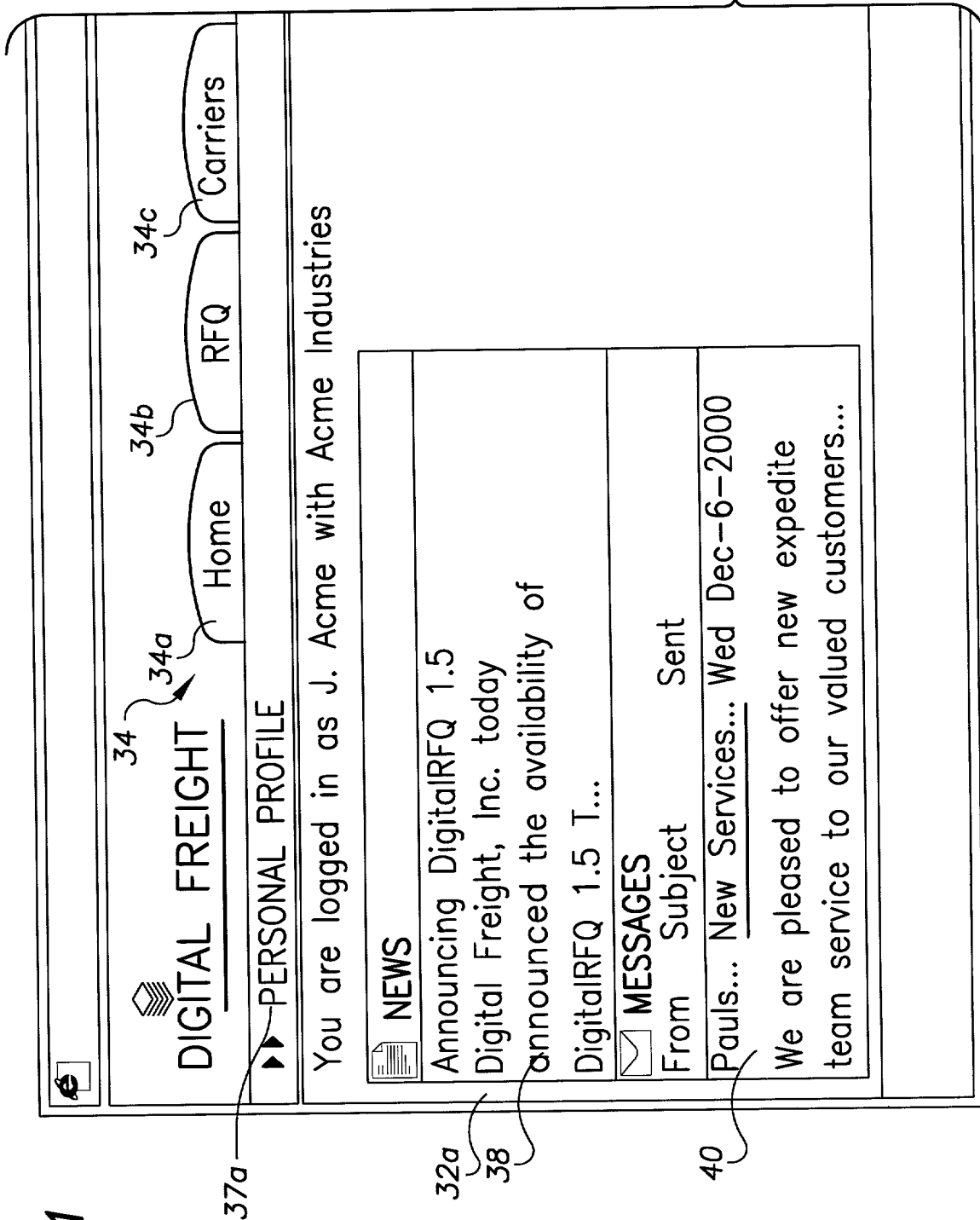


FIG. 3-2

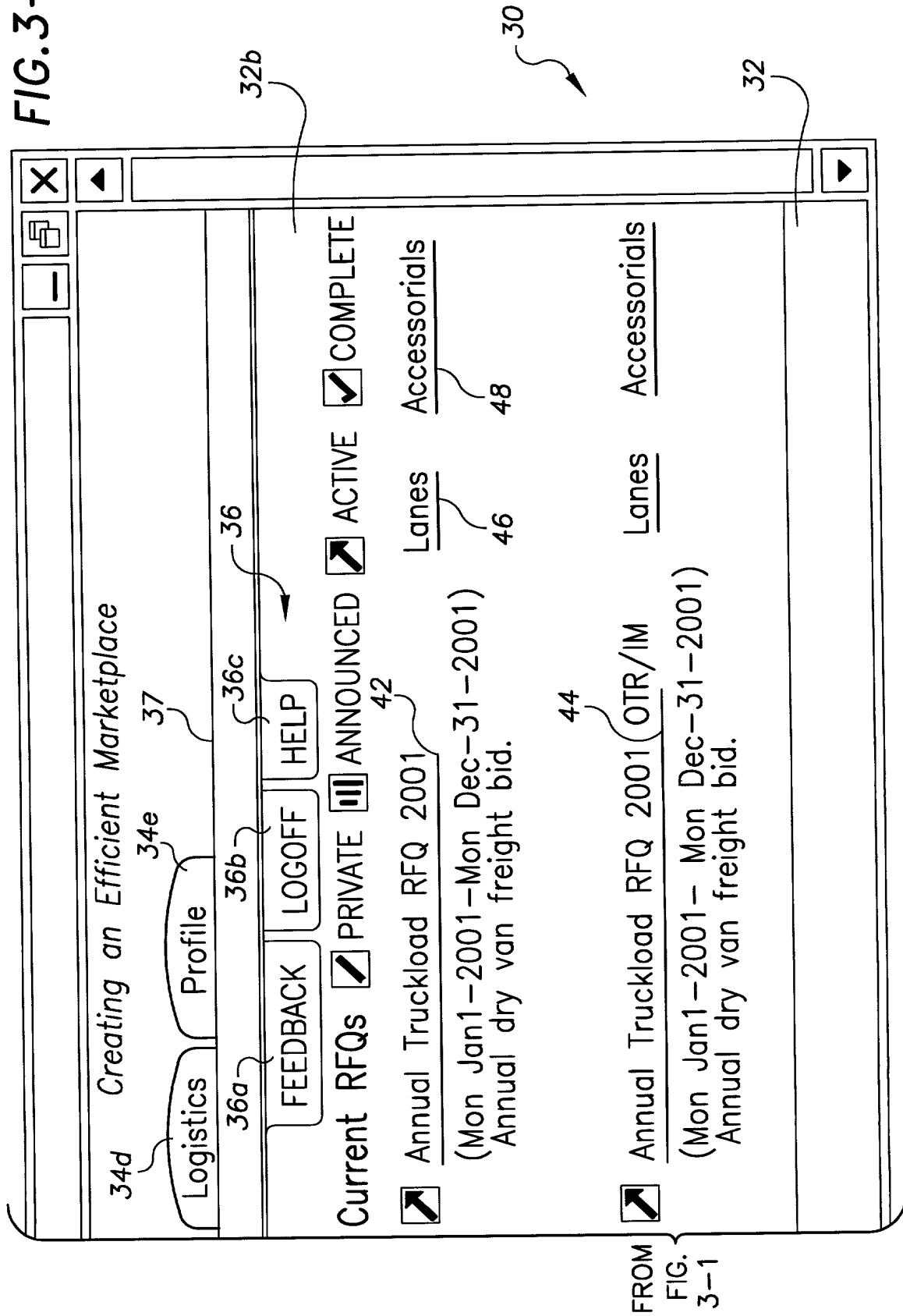


FIG. 4-1

The screenshot shows a web browser window with the title "DIGITAL FREIGHT". The browser's address bar contains "http://www.acme.com". The website has a navigation bar with "Home" and "RFQ" buttons. Below the navigation bar is a section titled "PERSONAL PROFILE". A message states: "You are logged in as J. Acme with Acme Industries". A link "Modify Password" is provided. A note indicates that a cube icon "indicates required field".

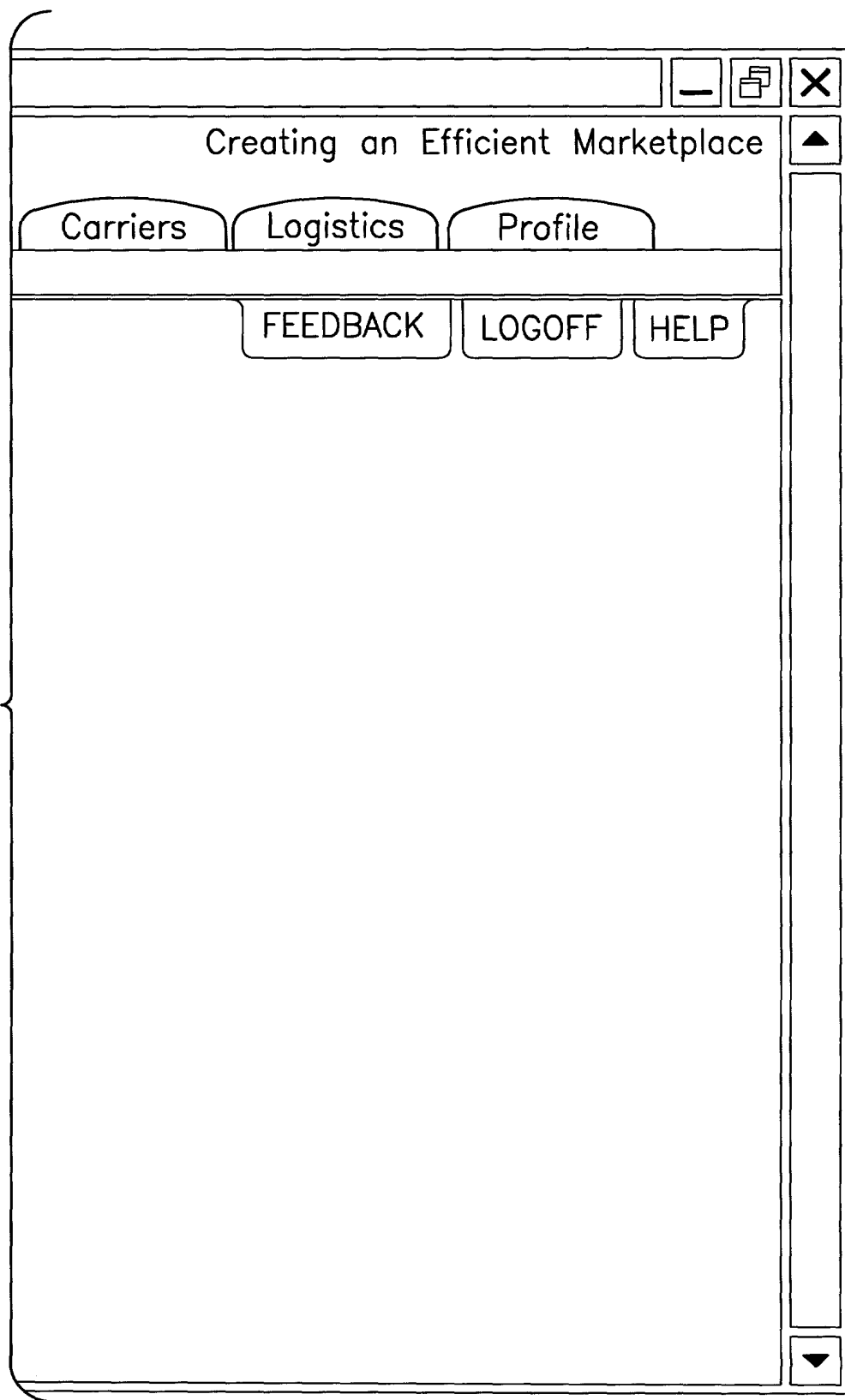
The "J. Acme Profile" form contains the following fields:

Field Label	Field Value	Required
User Name	acme	
Name	J. Acme	Yes
Address 1		
Address 2		
City		
State Province	AK	
Country		
Postal Code		
Phone Number	859-268-9911	Yes
Fax		
E-Mail Address	jacme@acme	
Secret Question		Yes
Secret Answer		Yes

At the bottom of the form is a button labeled "Submit Changes".

Annotations: 52 points to the "Name" field; 54 points to the "State Province" dropdown; 56 points to the "Submit Changes" button. A bracket on the right side of the form points to "FIG. 4-2".


FIG. 4-2



FROM
FIG.
4-1

FIG. 4-2

FIG. 5-1

**DIGITAL FREIGHT**

34

34a

Home

34b

RFQ

34c

Carriers

▶▶ PERSONAL PROFILE

You are logged in as J. Acme with Acme Industries

Current RFQs

62

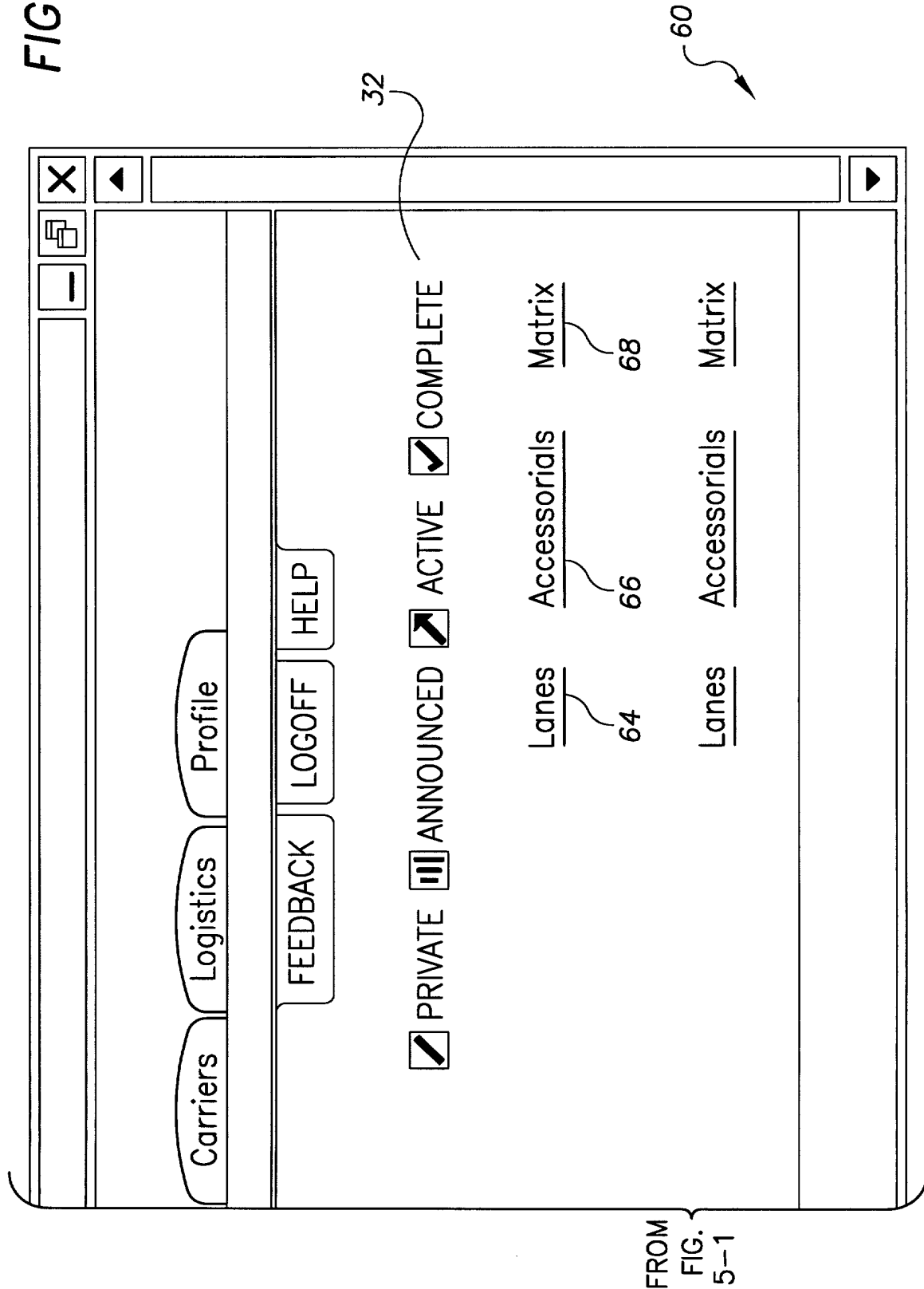
☒

Annual Truckload RFQ 2001
(Mon Jan1-2001 - December-31,2001)
Annual dry van freight bid.

☒


Annual Truckload RFQ 2001 OTR/IM
(Mon Jan1-2001 - December31,2001)
Annual dry van freight bid.

FIG. 5-2



FROM
FIG.
5-1

FIG. 6-1



DIGITAL FREIGHT

Home

RFQ

PERSONAL PROFILE

You are logged in as : J. Acme with Acme Industries
Annual Truckload RFQ 2001

SUMMARY | LANES | ACCESSORIALS | MATRIX

Description:

RFQ Dates:

Contract Period:

Number of Lanes:

Equipment Types:

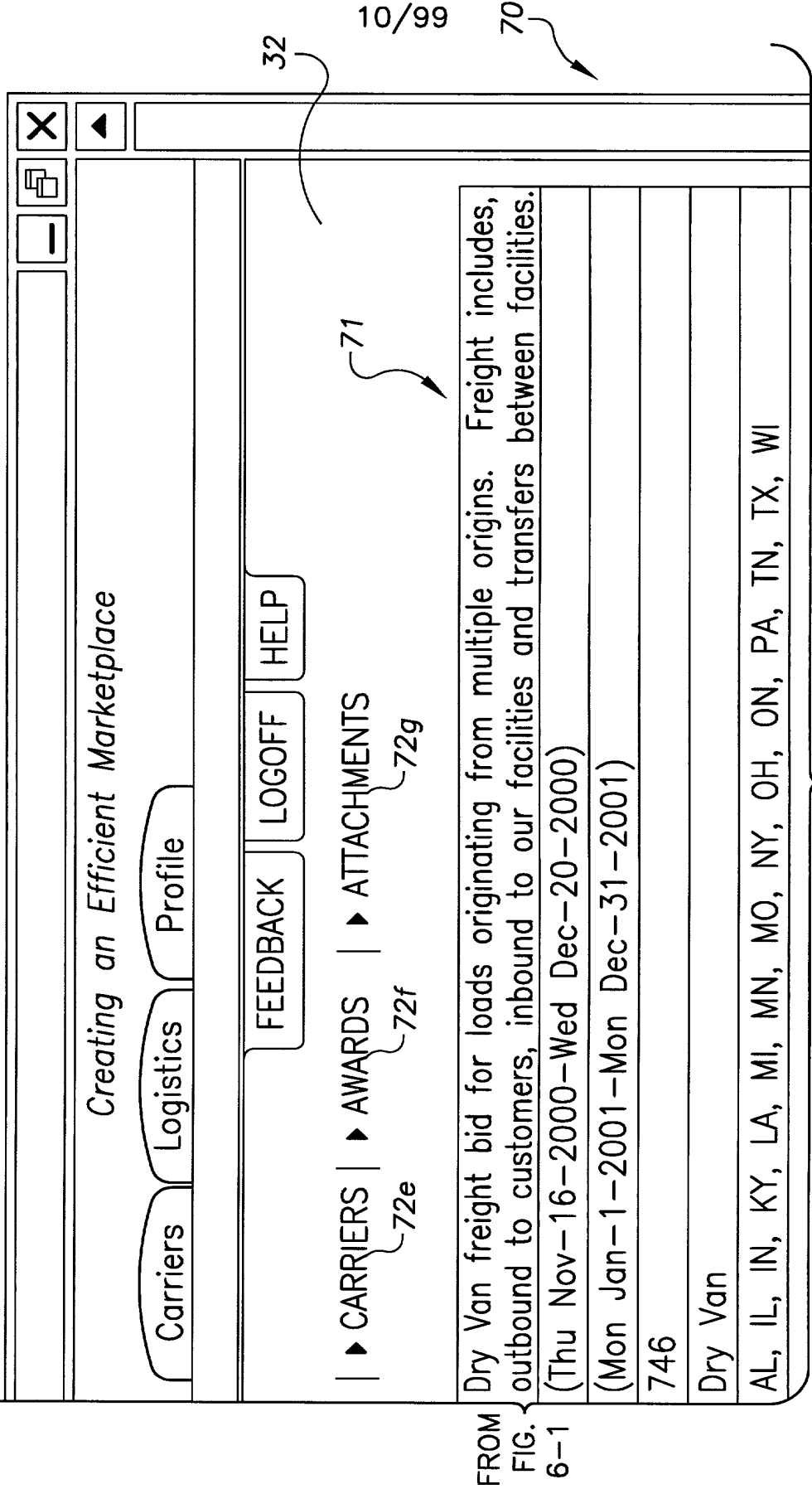
Origin States:

9/99

TO
FIG.
6-2

TO FIG. 6-3

FIG. 6-2



TO FIG. 6-4

FIG. 6-3

FROM FIG. 6-1

DESTINATION STATES:	
Total Average Demand:	
Total Maximum Demand:	
Average demand Per Lane:	
Total Miles:	
Preview Date:	
Bidding Start Date:	
Bid by Date:	
Bidding Stop Date:	
Award Date:	
Award Acceptance Date:	
74	RFO Round Details: 1 [Current Round: 21] Publish Awards for Round 2 74a
76	Download Bid Elements: Lane Bids, Accessorial Quotes, FAK Matrix Quotes
78	View Reports: RFQ Bid Progress Reports 78a

FIG. 6-4

FROM FIG. 6-2

AL, AR, AZ, CA, CO, CT, DE, FL, GA, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NM, NV, NY, OH, OK, ON, OR, PA, RI, SC, SD, TN, TX, UT, VA, VT, WA, WI, WV, WY	
16,939 loads per year	
0 loads per year	
23 loads per year	
5,546,994 miles per year	
Thru Nov-16-2000	Time: 16:00 EST
Fri Nov-17-2000	Time: 11:00 EST
Wed Nov-29-2000	Time: 17:30 EST
Wed Nov-29-2000	Time: 18:00 EST
Wed Dec-13-2000	Time: 18:00 EST
Wed Dec-20-2000	Time: 18:00 EST

FROM
FIG.
6-3

FIG. 7

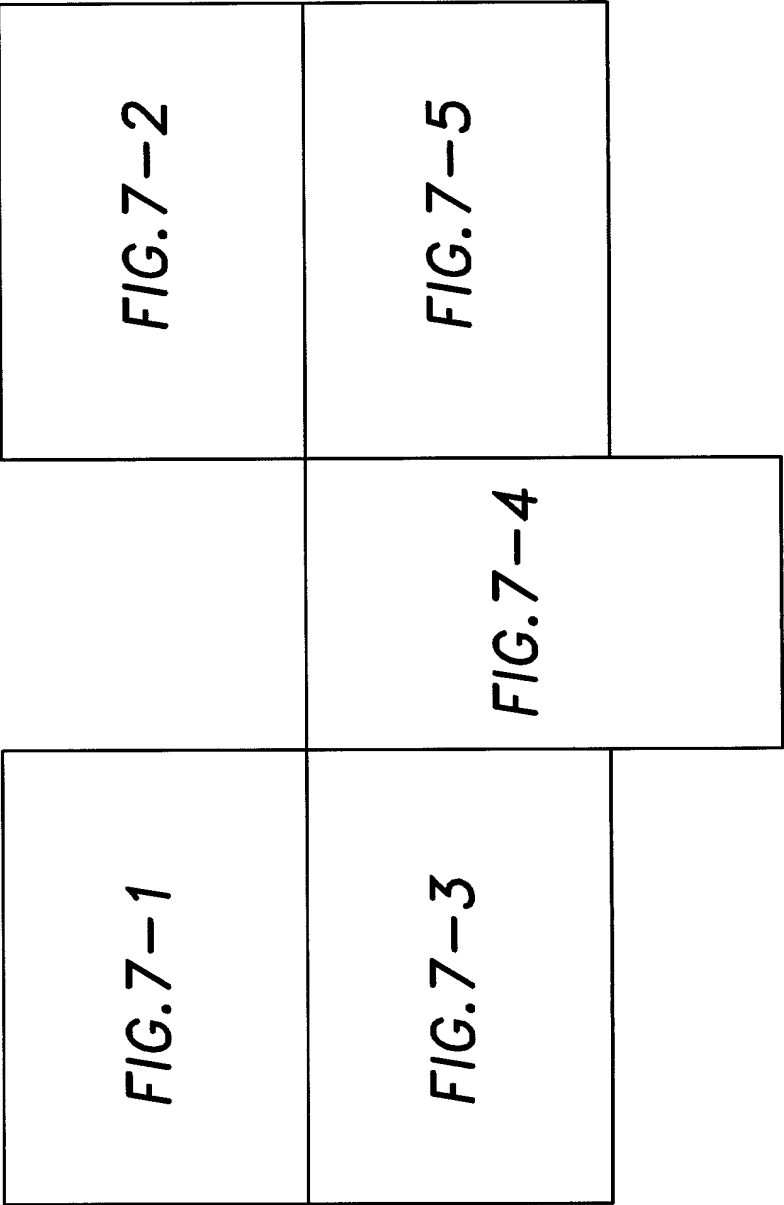




FIG.7-1





DIGITAL FREIGHT

▼ CURRENT

You are logged in as : J. Acme with Acme Industries
Annual Truckload RFQ 2001
► SUMMARY | ► LANES | ► ACCESSORIALS | ► MATRIX |

New Filter

84

Use a saved filter:

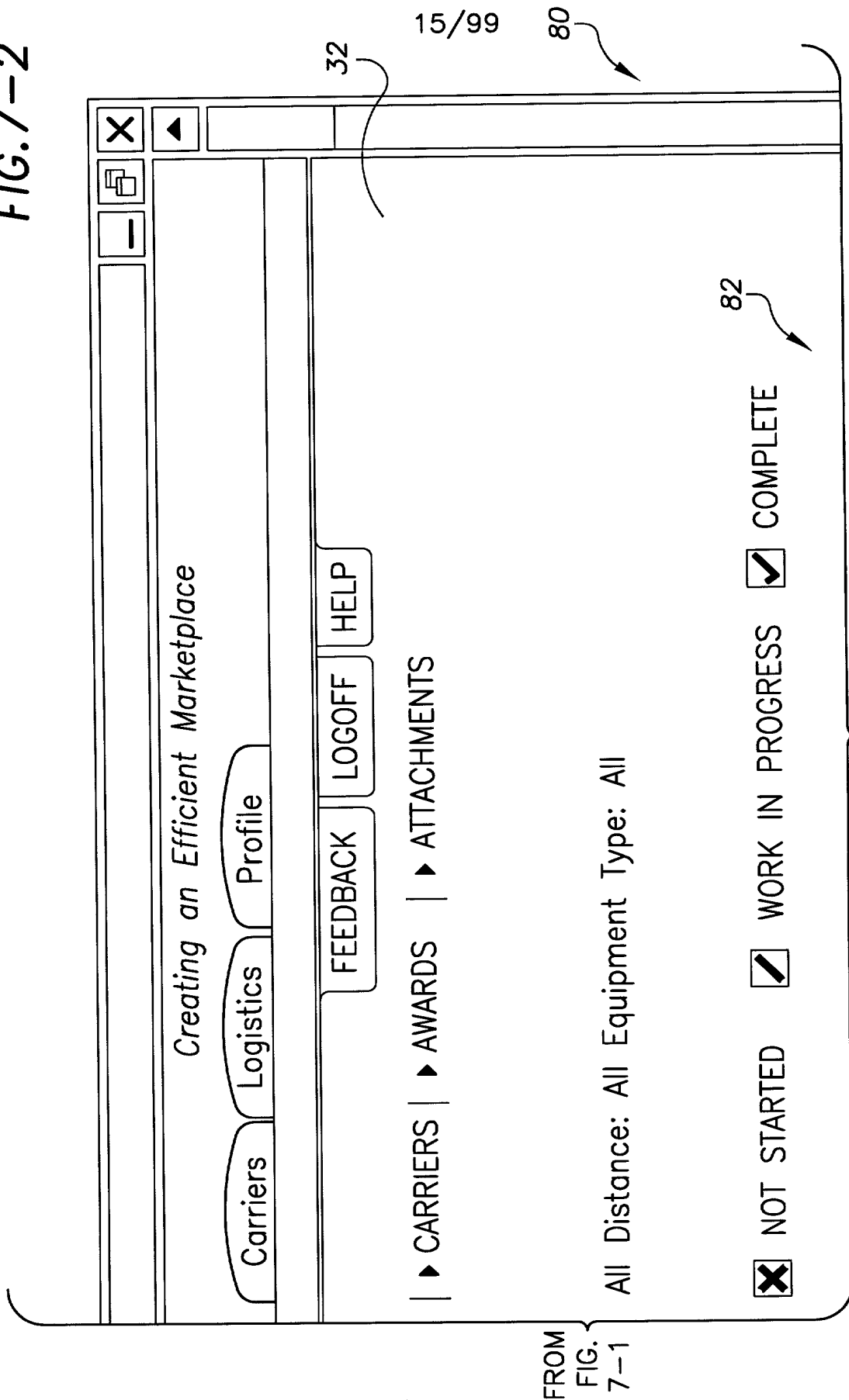
86

Filter you are viewing: Origin States: All Destination States:

Result Page: 1

All demand/capacity is in truckloads per year

FIG. 7-2



FROM FIG. 7-3	OTR						TO FIG. 7-5
	Demand	Bids	Capacity	Capacity	Lane Price		
	<u>Average</u> <u>Max</u>		Average Max	Average Max	\$Low Carrier		
	208 av mx	20	2865 av 1349 mx	2865 av 1349 mx	\$100		
	av mx	35	730 av 131 mx	730 av 131 mx	\$0		


FIG.7-4

FIG. 7-5

FROM FIG. 7-2

IM									
	Bids	Capacity	Lane Price		Awarded Loads	Awarded	Awarded Status		
		Average Max	\$Low Carrier	\$Average \$Max					
\$Average \$Max									
\$309 av \$600 mx	2	1 av 2 mx	\$1	\$63 av \$125 mx	208	100%	<input checked="" type="checkbox"/>	Award This Lane	
\$382 av \$800 mx	1	1 av 1 mx	\$0	\$0 av \$0 mx	0	0%	<input checked="" type="checkbox"/>	Award This Lane	

FIG. 8-1



DIGITAL FREIGHT

HomeRFQ

▼ CURRENT

You are logged in as : J. Acme with Acme Industries
Annual Truckload RFQ 2001

▼

Lane Filter

Origin

All States

AB

AK

AL

AR

Destination

All States

AB

AK

AL

AR

Filter Name:

94

95

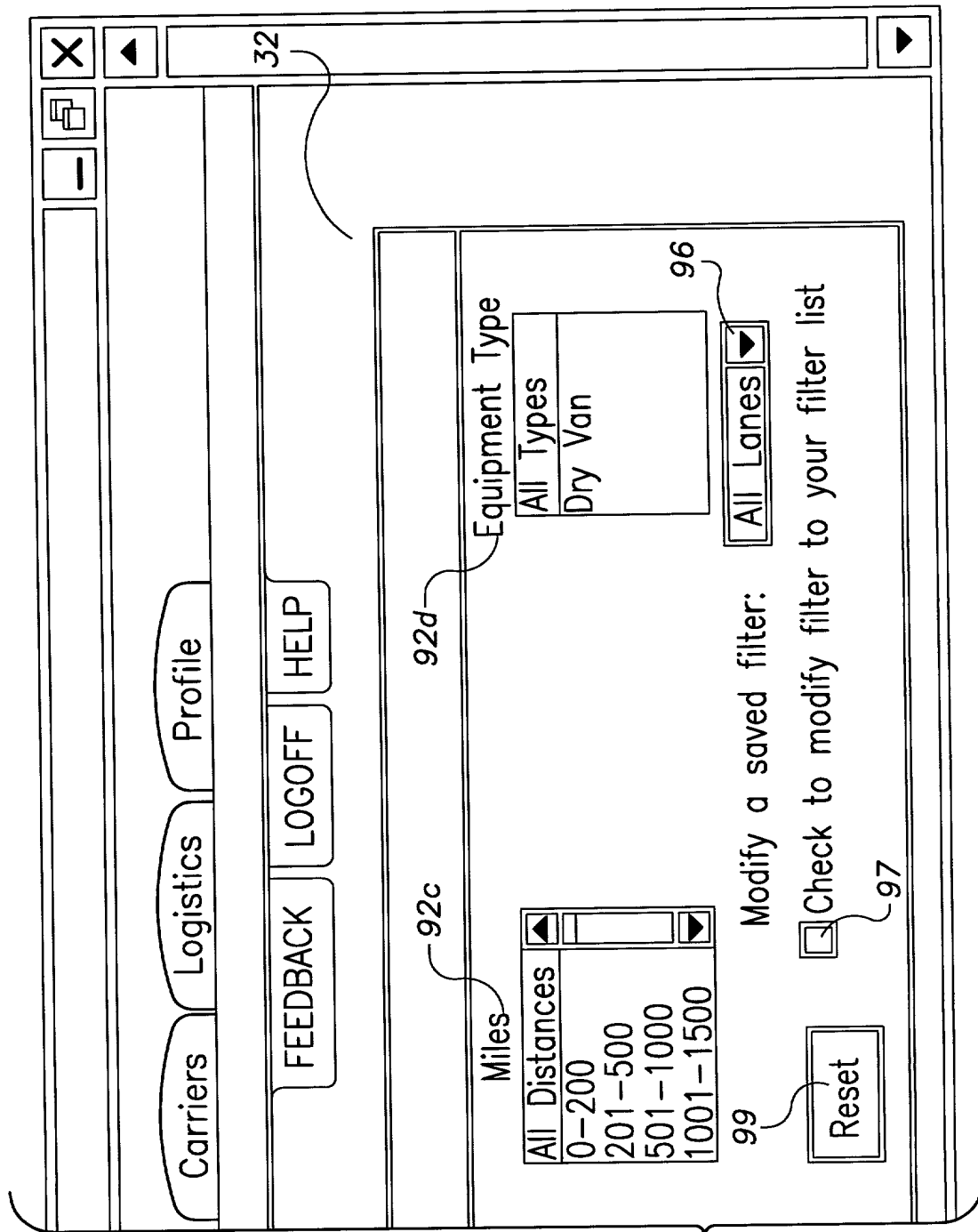
☐ Check to save filter to your filter list

98

Submit

TO
FIG.
8-2

FIG. 8-2




20/99

90

FROM
FIG.
8-1

FIG. 9-1



DIGITAL FREIGHT

▼ CURRENT

You are logged in as : J. Acme with Acme Industries
Annual Truckload RFQ 2001

► SUMMARY | ► LANES | ► ACCESSORIALS | ► MATRIX |

Go to lane:

Lane Bid Detail (5356)

All demand/capacity is in truckloads per year

Lane Information

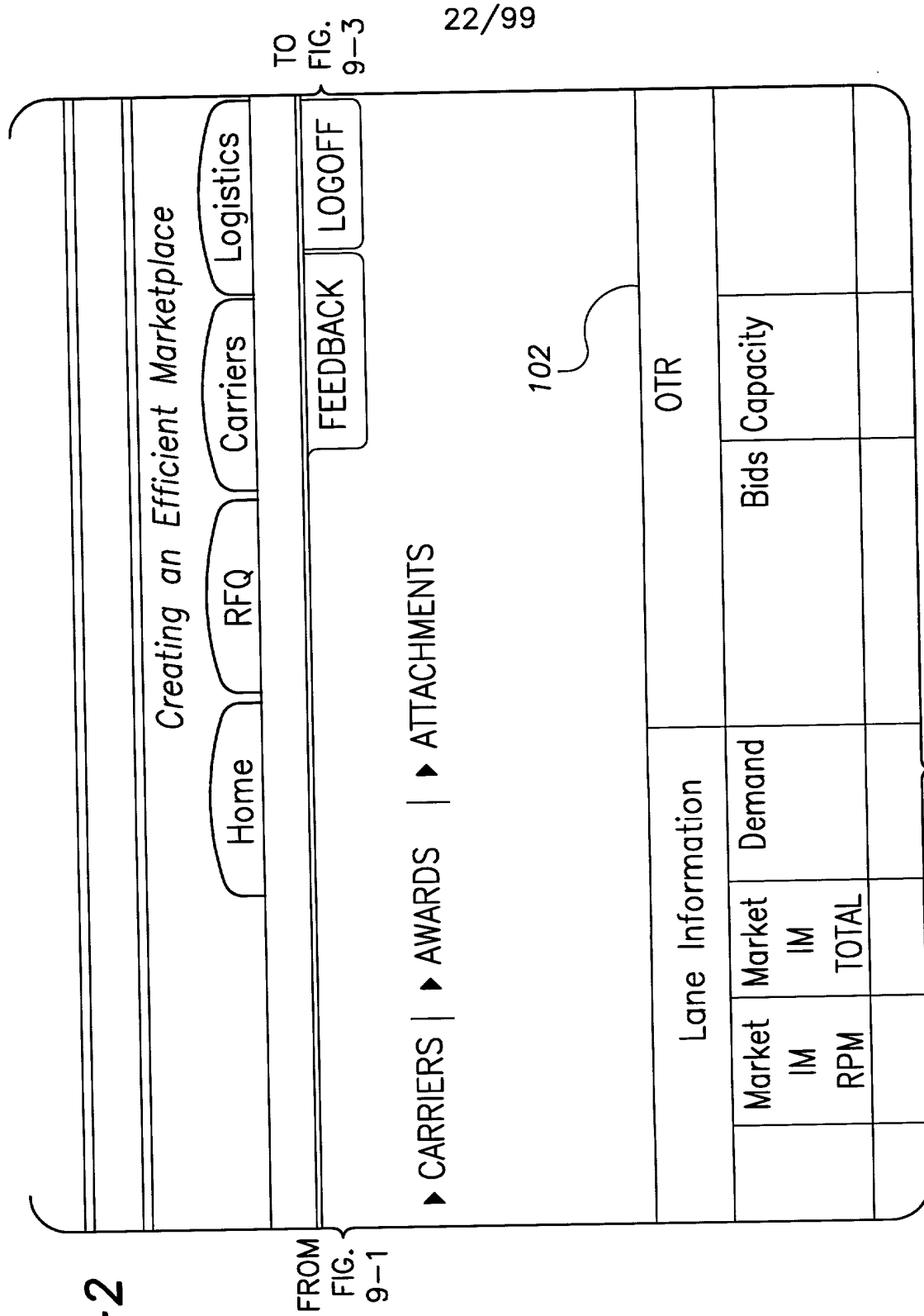
Lane	Origin	Destination	Miles	Type	Market OTR RPM	Market OTR TOTAL

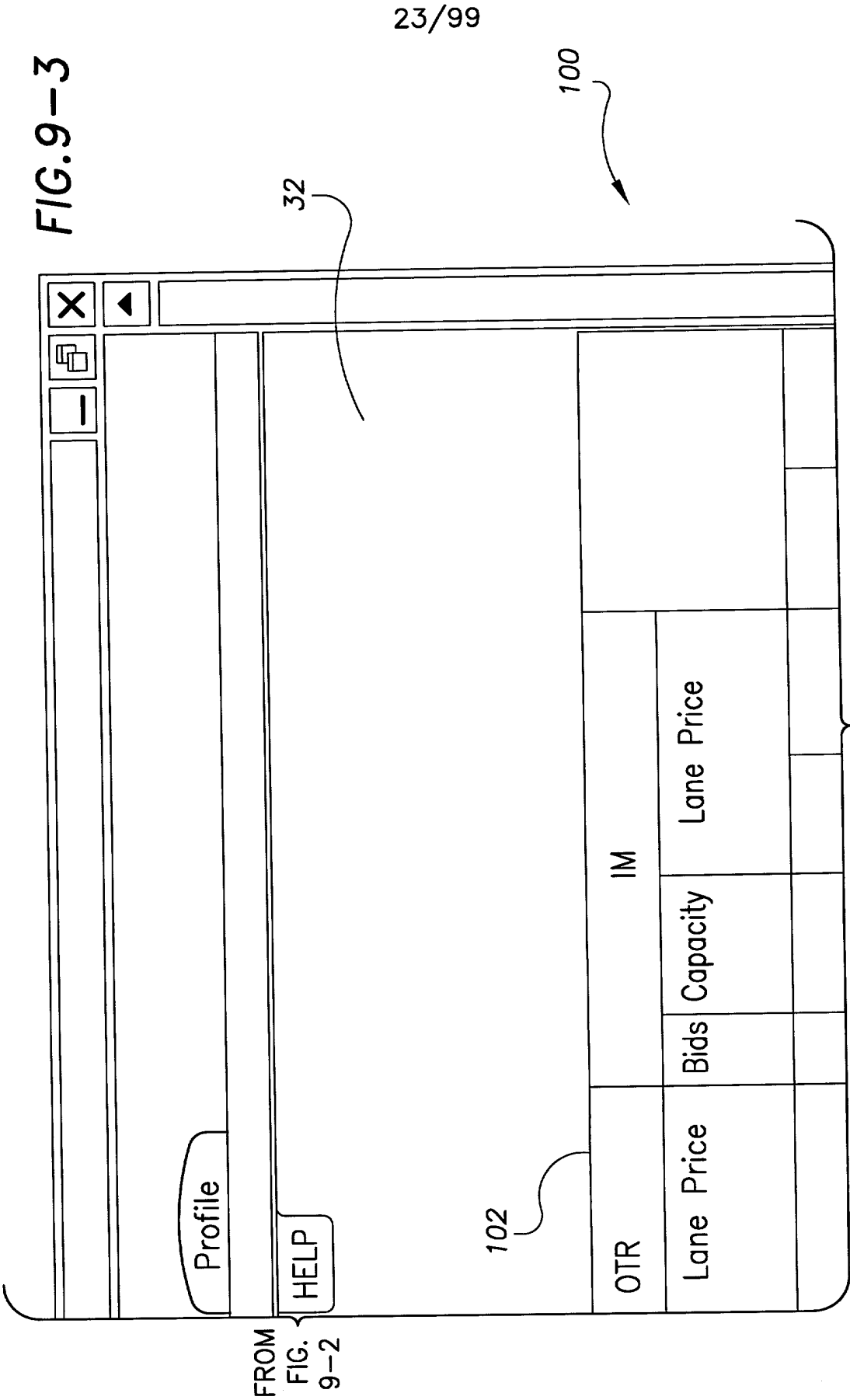
TO
FIG.
9-2

21/99

TO FIG.9-4

FIG. 9-2





FROM FIG. 9-1

Id	Name	Name			
Equip.	City, State, Zip	City, State, Zip	88		
5356 Dry Van	Battle Creek MI 490	Michigan Products Battle Creek MI 49017	0	Lane	\$100
OTR					
Name	SCAC	Min	RPM	Total	Cap
Beta Transportation	BETA	100		\$100	208
XYZ, Inc.	XYZ9	100		\$100	\$
Total Capacity Awarded		208		UPDATE	
All Modes:					
116					
114					

FIG. 9-4

TO
FIG.
9-5

FROM FIG. 9-2			Average Max		Average Max	\$Low Carrier
FROM FIG. 9-4			208 av mx	20	2865 av 1349 mx	\$100
OTR			IM			
Award Level	Accepted	Min	RPM	Total	Cap	
Primary 1*						
No Award						


FROM FIG.9-3

		\$Average \$Max		Average Max	\$Low Carrier	\$Average \$Max	Award Complete	Do Not Carry Lane Forward
		\$309 av \$600 mx	2	1 av 2 mx	\$1	\$63 av \$125 mx	<input checked="" type="checkbox"/>	<input type="checkbox"/>
IM								
Surge Cap		Transit Days		Capacity Awarded		Award Level		Accepted
<div> <div></div> <div></div> </div>								

FROM FIG. 9-5

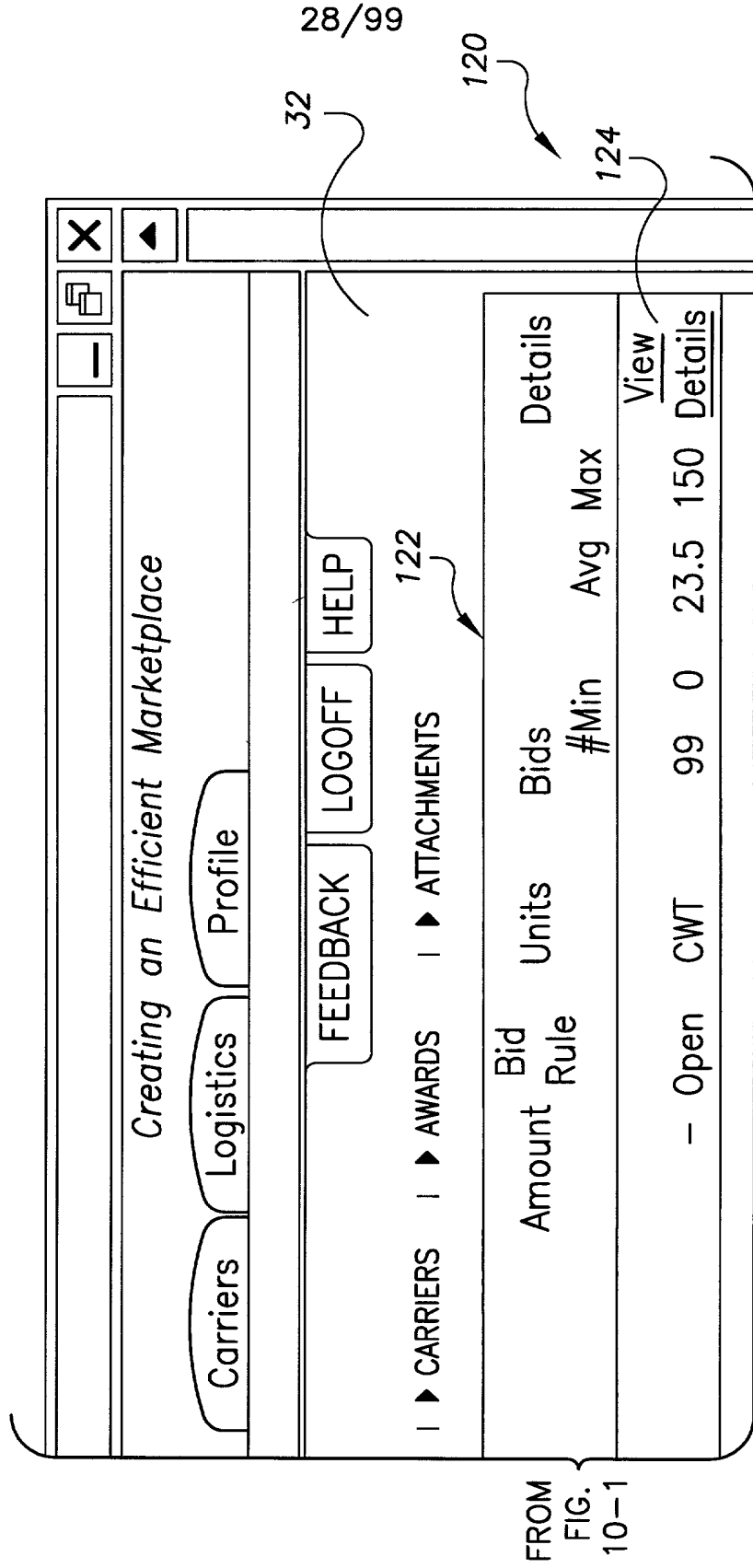
FIG. 9-6

FIG.10-1

	
DIGITAL FREIGHT	
▼ CURRENT	<div>Home</div> <div>RFQ</div>
<p>You are logged in as : J. Acme with Acme Industries</p> <p>Annual Truckload RFQ 2001</p> <p>▼ SUMMARY ► LANES ► ACCESSORIALS ► MATRIX </p>	
Code Name	Description
CLUC CWT	Carrier Load/Unloaded rate

TO FIG.10-3

FIG.10-2



FROM FIG.10-1

CLUM	Carrier Load/Un Mn	Carrier Load/Unloaded minimum charge	TO FIG. 10-2
CLUX	Carrier Load/Un Max	Carrier Load/Unloaded minimum charge	
DP30	Detention Power 30	Detention with Power charge for each 30 minutes, or fraction thereof, when the vehicle is delayed beyond the free time.	
DPFT	Detention Power FT	Detention with Power free time	
STOP	Stopoff	Stopoff charge (\$).	

29/99

FIG.10-3


FROM FIG.10-2


FROM
FIG.
10-3

FROM FIG. 10-3	-	Open	load	103	0	71.38	160	<u>View</u> <u>Details</u>
	-	Open	load	99	0	168.38	999	<u>View</u> <u>Details</u>
	-	Open	1/2 hour	101	0	23.48	200	<u>View</u> <u>Details</u>
	2	Fixed	hour	0	-	-	-	
	-	Open	event	125	0	62.13	150	<u>View</u> <u>Details</u>

FIG.10-4

FIG. 11-1





[Home](#)

[RFQ](#)

DIGITAL FREIGHT

▼ CURRENT

You are logged in as : J. Acme with Acme Industries

Annual Truckload RFQ 2001

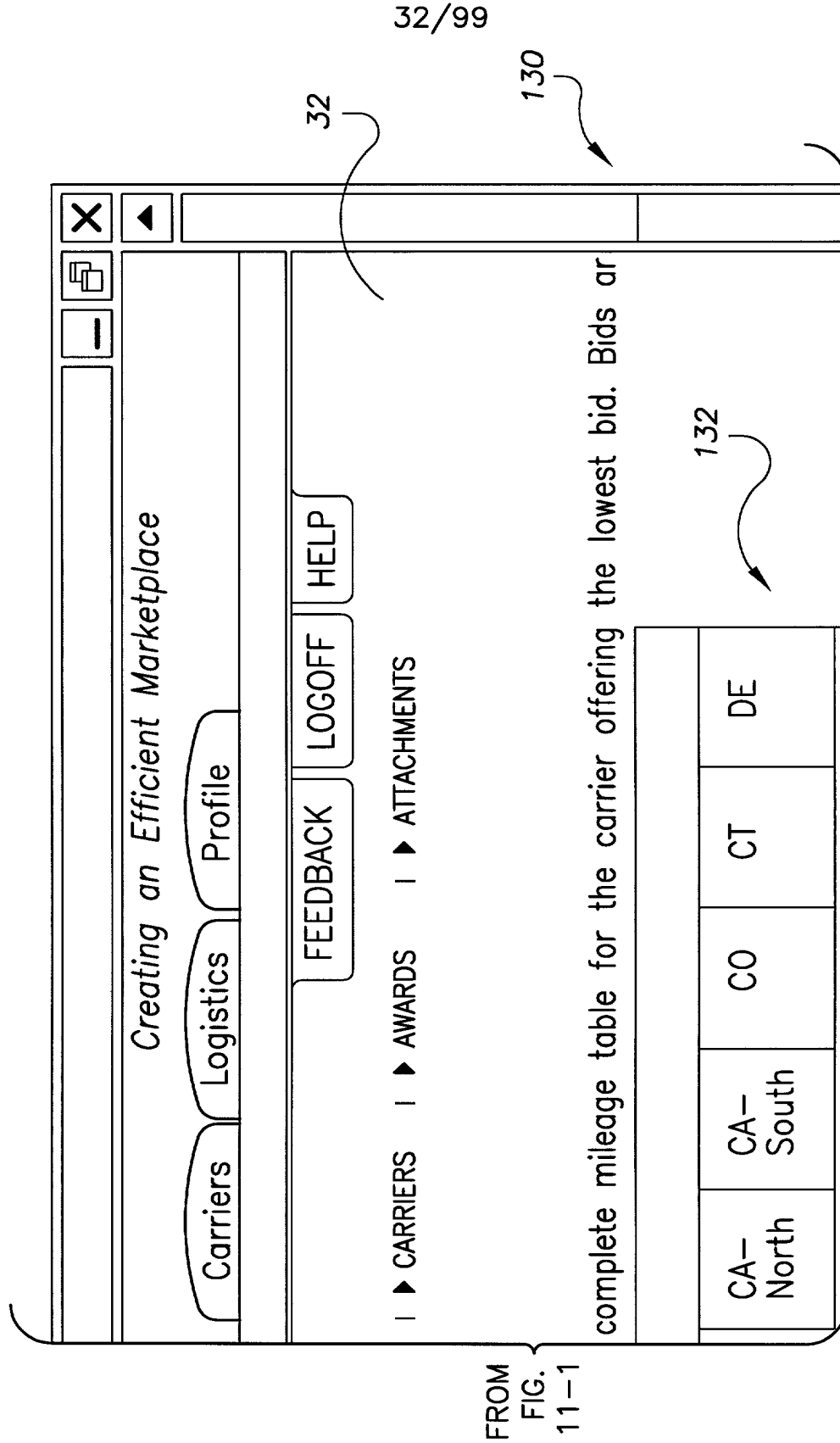
[▼ SUMMARY](#)
[| ▶ LANES](#)
[| ▶ ACCESSORIALS](#)
[| ▶ MATRIX](#)
[|](#)

The table below shows the lowest mileage rates by zone. Click on a rate to see the

	AL	AR	AZ

TO FIG. 11-3

FIG. 11-2



FROM FIG. 11-1

AL	<u>1.470</u>	<u>1.380</u>	<u>1.340</u>
AR	<u>1.230</u>	<u>.000</u>	<u>1.460</u>
AZ	<u>.930</u>	<u>.930</u>	<u>.000</u>
CA- North	<u>.930</u>	<u>.930</u>	<u>2.000</u>
CA- South	<u>.930</u>	<u>.930</u>	<u>2.000</u>
CO	<u>.880</u>	<u>.880</u>	<u>1.420</u>
CT	<u>.900</u>	<u>.950</u>	<u>1.350</u>
DE	<u>.900</u>	<u>.930</u>	<u>1.300</u>

FIG. 11-3

120


FROM FIG. 11-2

FROM
FIG.
11-3

1.280	1.200	1.400	1.480	1.480
1.300	1.150	1.630	1.470	1.470
1.210	1.050	1.310	1.080	1.100
.000	1.250	1.420	1.050	1.080
.000	.000	1.400	1.080	1.100
1.120	1.000	.000	1.000	1.000
1.200	1.080	1.300	.000	2.110
1.110	1.080	1.300	2.120	.000

FIG. 11-4

FIG.12-1



DIGITAL FREIGHT

▼ CURRENT

Home

RFQ

You are logged in as : J. Acme with Acme Industries

Annual Truckload RFQ 2001

Result Page: 1 2 3 4 Next

Select SCAC Carrier Names

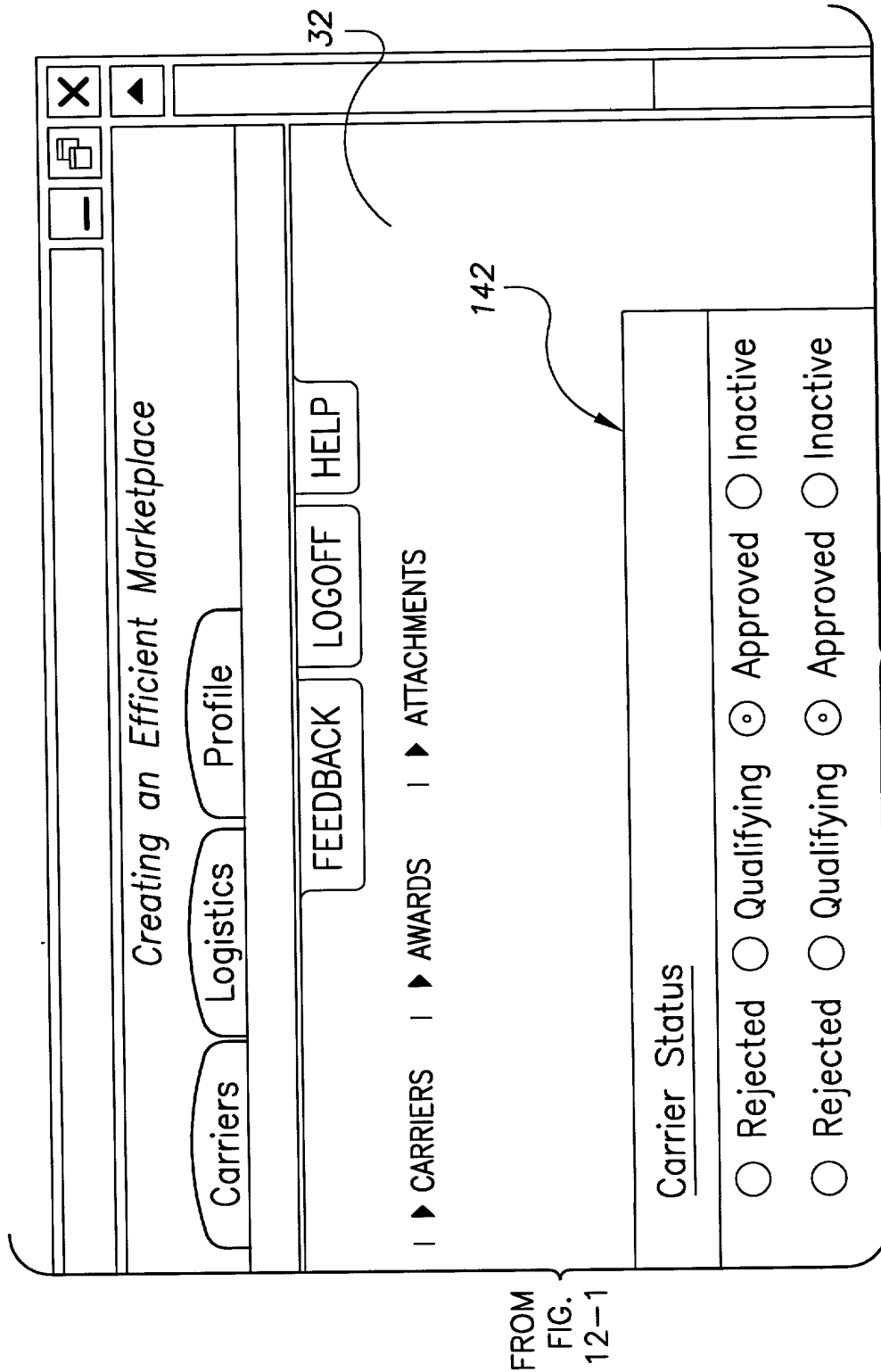
☐ ADFT Adams Freight

☐ ANDD Anderson Dist.

35/99
TO
FIG.
12-2

TO FIG.12-3

FIG. 12-2



FROM FIG.12-1

- ☐ ATLT AHas Transport
- ☐ AVER Avery, Inc.
- ☐ BOSL Boston Logistics
- ☐ BETA Beta Transportation

Select All

Deselect All

Action:

146

148

37/99

TO
FIG.
12-2

FIG.12-3

FROM FIG. 12-2

<input type="radio"/> Rejected	<input type="radio"/> Qualifying	<input checked="" type="radio"/> Approved	<input type="radio"/> Inactive
<input type="radio"/> Rejected	<input type="radio"/> Qualifying	<input checked="" type="radio"/> Approved	<input type="radio"/> Inactive
<input type="radio"/> Rejected	<input type="radio"/> Qualifying	<input checked="" type="radio"/> Approved	<input type="radio"/> Inactive
<input type="radio"/> Rejected	<input type="radio"/> Qualifying	<input checked="" type="radio"/> Approved	<input type="radio"/> Inactive


▼

Submit Status Changes

FROM
FIG.
12-3

FIG. 12-4

FIG.13-1



DIGITAL FREIGHT

▼ CURRENT

Home

RFQ

You are logged in as : J. Acme with Acme Industries

Annual Truckload RFQ 2001-Awards Summary by Carrier

▼ SUMMARY | ► LANES | ► ACCESSORIALS | ► MATRIX |

Select Mode:

OTR ▼

Carrier		Award Summary of all previous rounds					
SCAC	Name	Lanes		Loads		Awarded	
		#	%	#	%	\$	\$

FIG. 13-2

FROM
FIG.
13-1

32

40/99

150

152

Creating an Efficient Marketplace

Carriers

Logistics

Profile

FEEDBACK

LOGOFF

HELP

► CARRIERS | ► AWARDS | ► ATTACHMENTS

Award Summary of current round			Award Summary of all rounds		
Lanes	Loads	Awarded	Lanes	Loads	Awarded
#	#	\$	#	#	\$
%	%	%	%	%	%

TO FIG. 13-4

156a	156b	FROM FIG.13-1				
<u>ARNT</u>	<u>Arnold Trucking</u>	0	0	0	0	\$0
<u>BETA</u>	<u>Beta Transportation</u>	0	0	0	0	\$0
<u>CFCO</u>	<u>Circle Freight Co.</u>	0	0	0	0	\$0
<u>DAVD</u>	<u>David's Delivery</u>	0	0	0	0	\$0

FIG.13-3


FROM FIG.13-2


4	.536	47	.277	\$22.562	4	.536	47	.139	\$22.562
25	3.351	1.841	10.868	\$635.109	25	3.351	1.841	5.434	\$635.109
18	2.413	2.254	13.307	\$591.558	18	2.413	2.254	6.653	\$591.558
1	.134	6	.035	\$2.250	1	.134	6	.018	\$2.250

FROM
FIG.
13-3

FIG.13-4

FIG. 14-1




DIGITAL FREIGHT

Home

RFQ

▼ CURRENT

You are logged in as : J. Acme with Acme Industries
Annual Truckload RFQ 2001-Awards Summary Detail

▼ SUMMARY | ► LANES | ► ACCESSORIALS | ► MATRIX |

Arnold Trucking

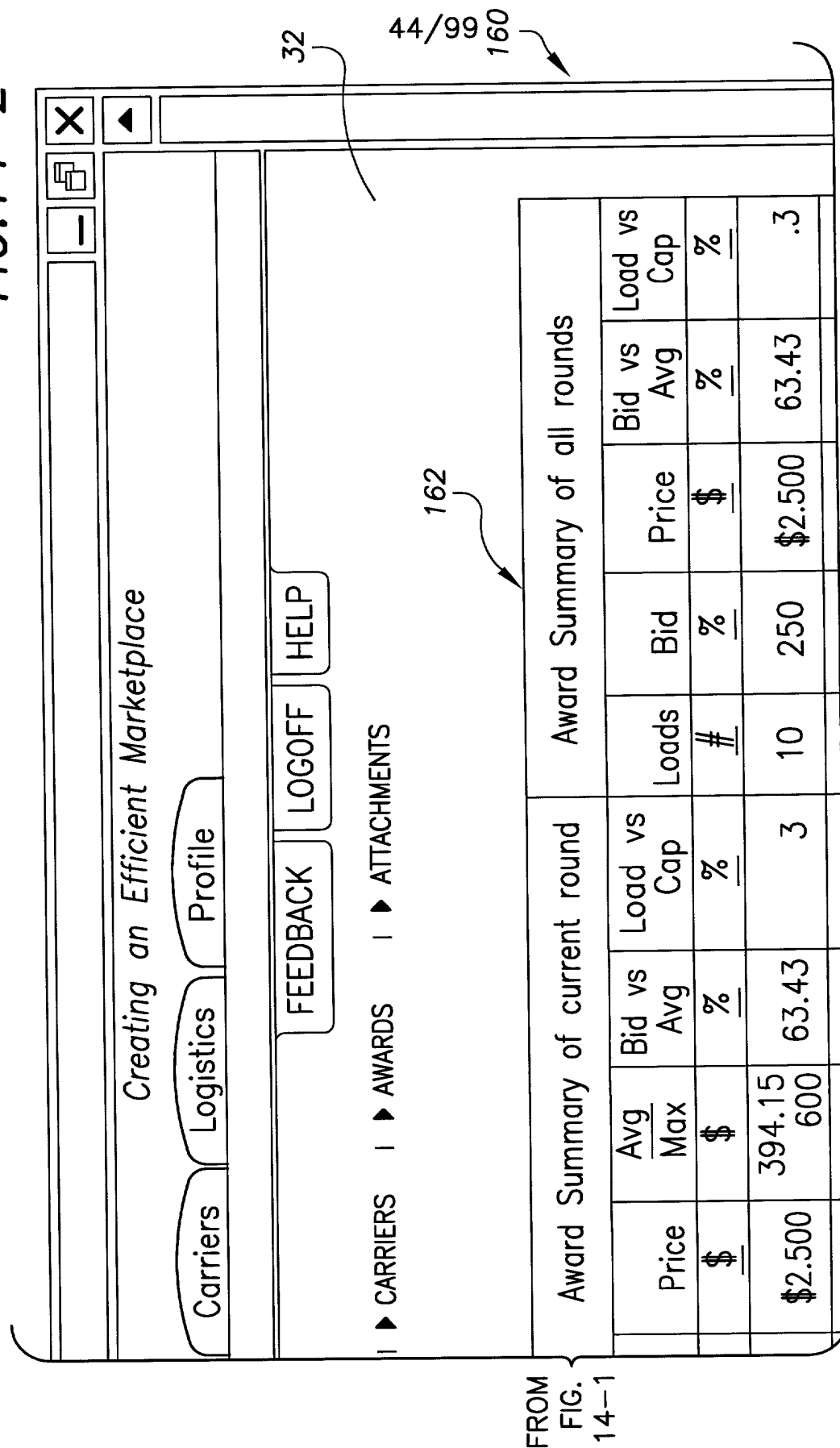
Select Mode: OTR

Carrier		Award Summary of all previous rounds						
Lane Id	Lane Description	Loads #	Bid Price \$	Avg Max \$	Bid vs Avg %	Load vs Cap %	Loads #	Bid \$
5287	Battle Creek MI to Bellwood IL	0	0 \$0	0 0	0	0	10	250

TO FIG.14-3

164

FIG. 14-2



TO
FIG.
14-2


[illegible]


FIG. 14-3

FROM FIG. 14-2									
\$5.000	393.44 600	63.54	.79	20	250	\$5.000	63.54	.79	
\$2.462	1377.06 2002	89.39	.18	2	1.231	\$2.462	89.39	.18	
\$12.600	966.7 1528	86.89	.99	15	840	\$12.600	86.89	.99	
\$22.562				47	2.571	\$22.562			
FROM FIG. 14-3									

FIG. 14-4

FIG.15-1






DIGITAL FREIGHT

▼ CURRENT

You are logged in as : J. Acme with Acme Industries
Annual Truckload RFQ 2001
▼ SUMMARY | ► LANES | ► ACCESSORIALS | ► MATRIX |



Current Attachments

Fuel Surcharge or Discount

Index and details of
10-DEC-00

State Zip Code Divisions

List of State Zip Code Divisions for Lane Matrix
O/B and the FAK Matrix.
10-DEC-00

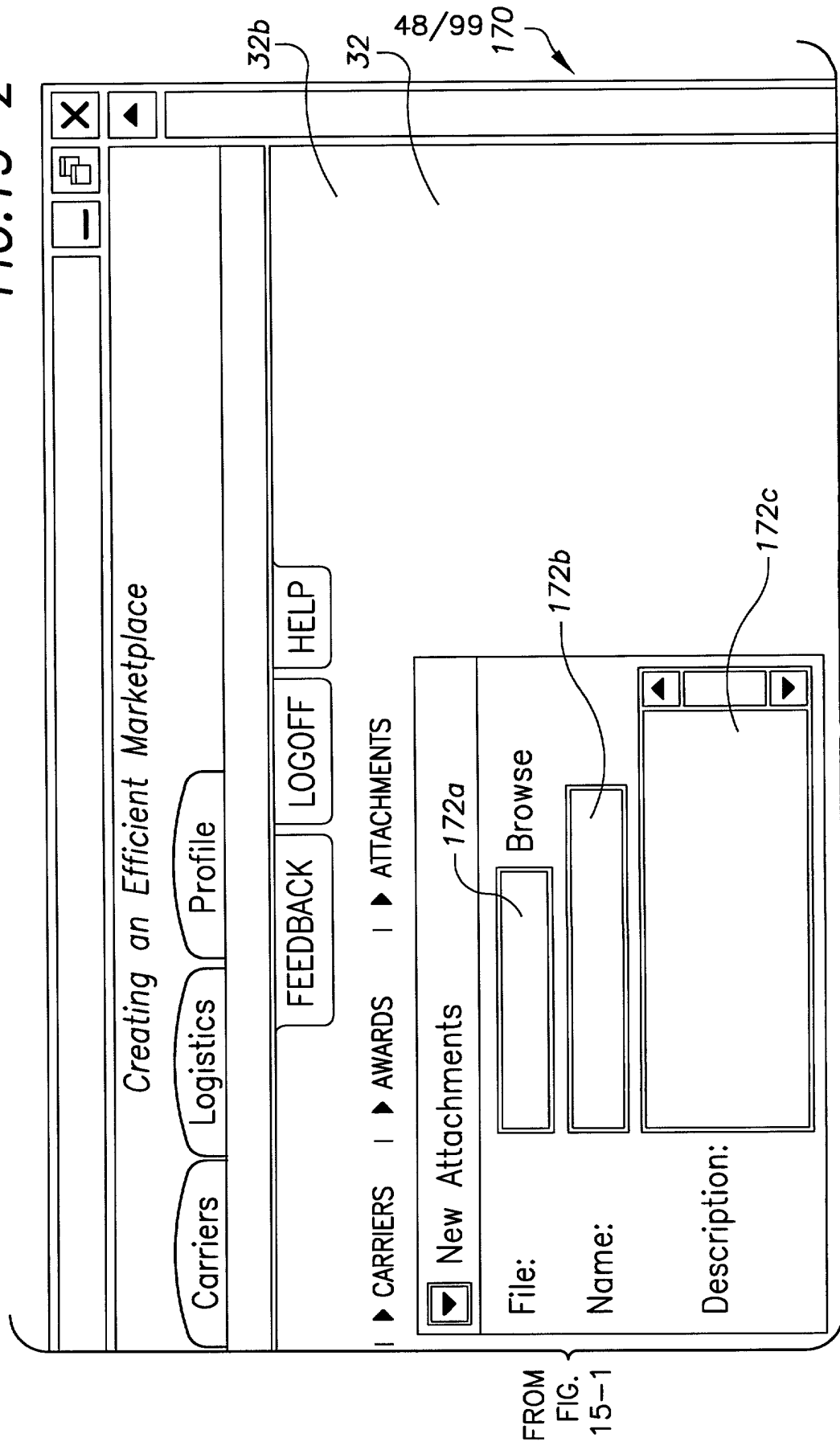
Home

RFQ

32a

174

FIG. 15-2



FROM FIG.15-1

Welcome Letter

Introduction Letter describing goals and objectives.
10-DEC-00

Lane Data

Lane data available to download in Excel format.
10-DEC-00

Round 2 Letter

Round 2 introduction and instruction letter.
10-DEC-00

Request for Information

Carrier Profile Questionnaire.
10-DEC-00


FIG.15-3

FROM FIG.15-2

FROM
FIG.
15-3

FIG.15-4

FIG.16-1



DIGITAL FREIGHT

CURRENT

Home

RFQ

You are logged in as : J. Acme with Acme Industries
Annual Truckload RFQ 2001

SUMMARY | Lanes | ACCESSORIALS | MATRIX |

RFQ Bid Progress Report
Represents All Modes

Carrier ▲ ▼	Lanes	Status	Bids ▲ ▼
Adams Freight	3	Exposed	3
Anderson Dist.	4	Exposed	4
Atlas Transport	58	Exposed	71 ■
Avery, Inc.	68	Exposed	68 ■

FIG. 16-2

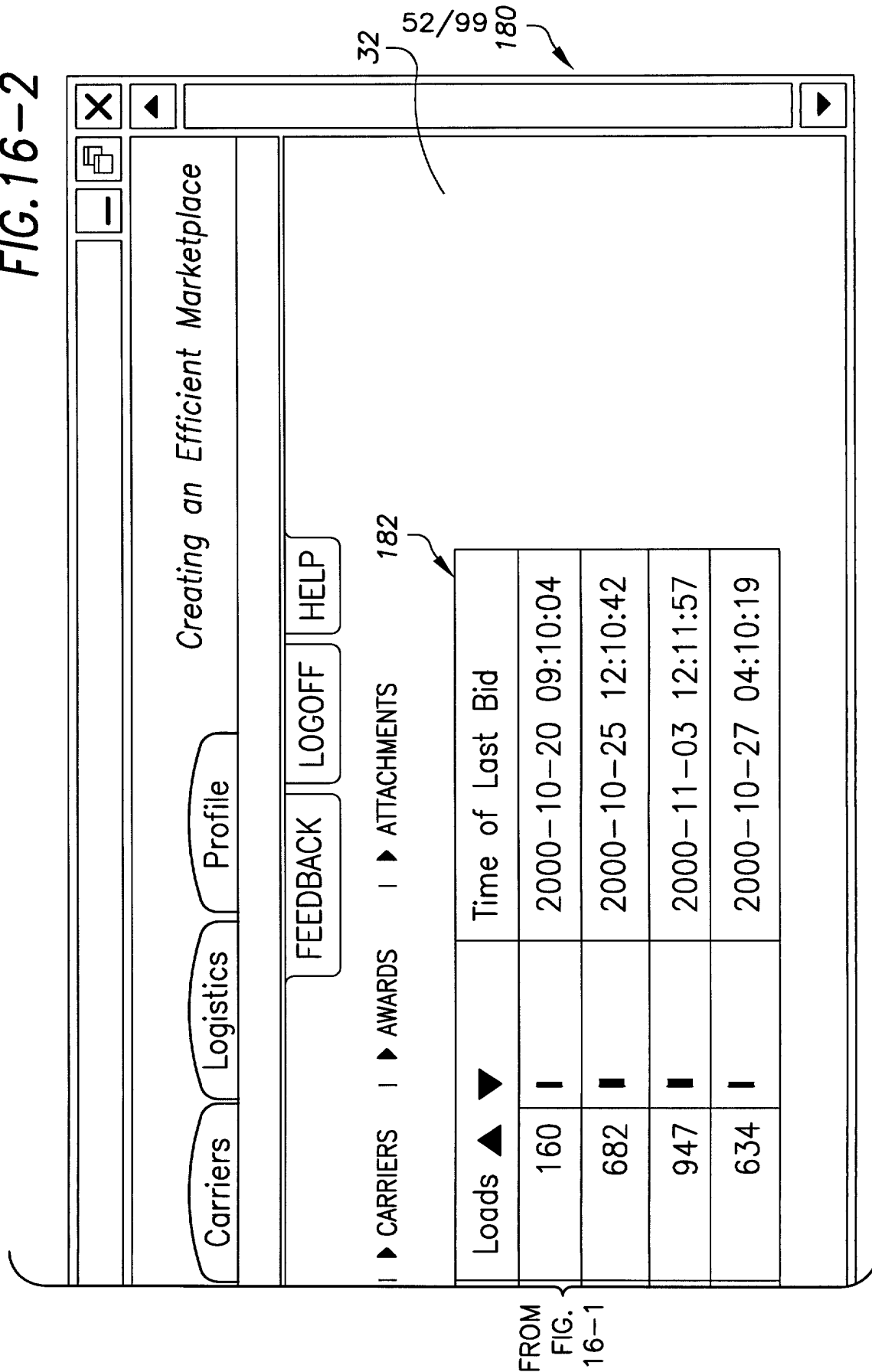


FIG. 17

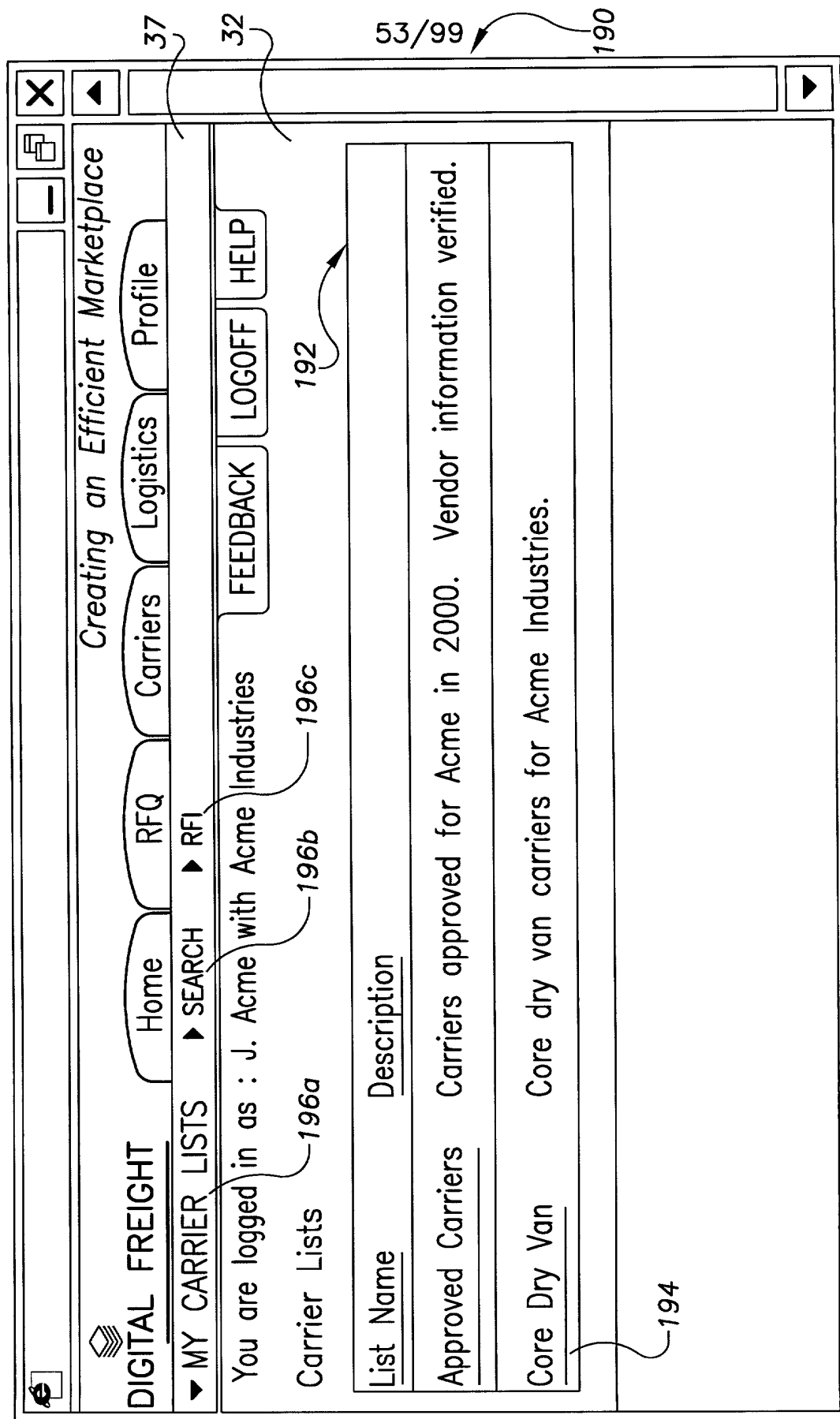


FIG. 18

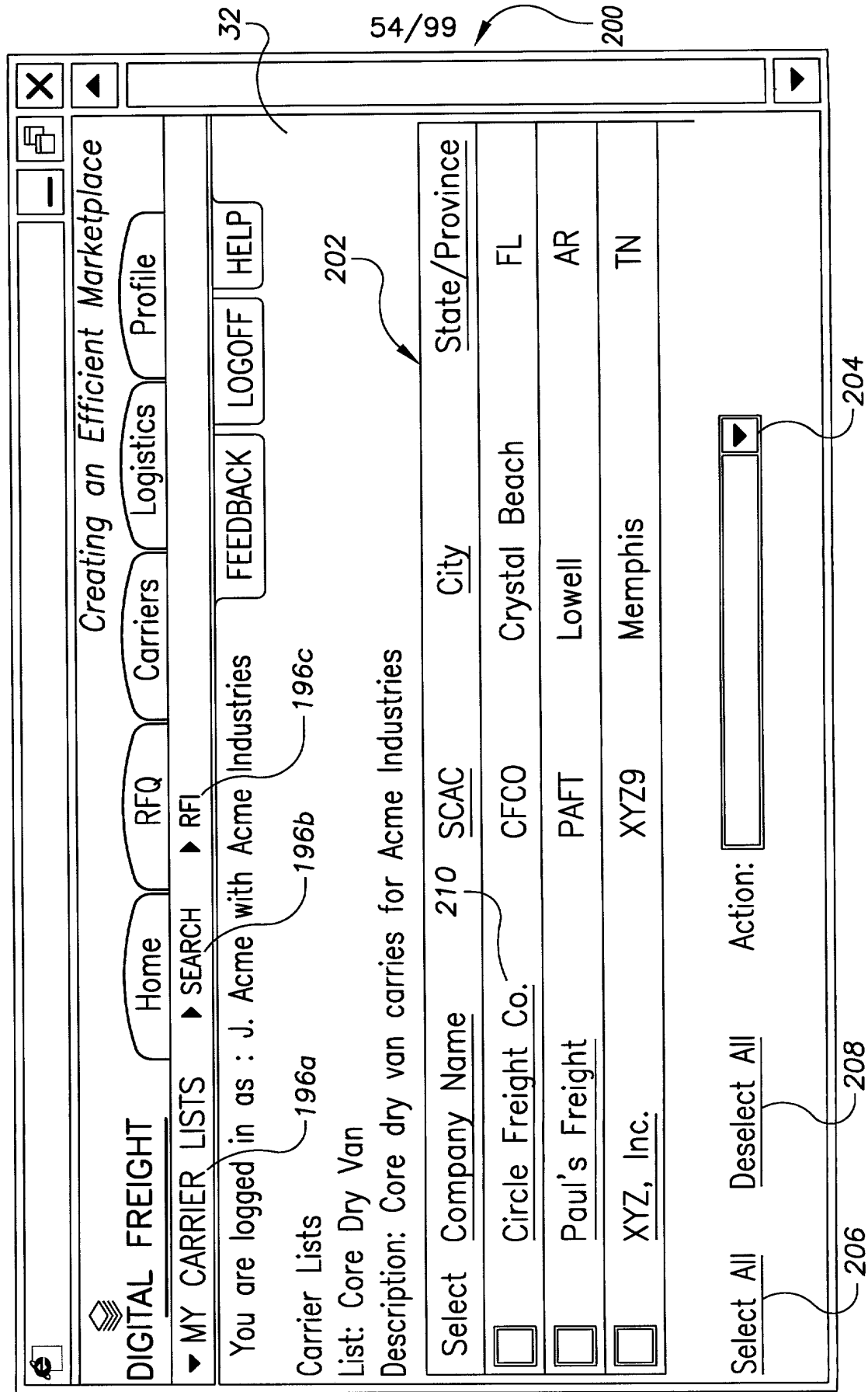



FIG. 19-1



DIGITAL FREIGHT

MY CARRIER LISTS

SEARCH

RFI

Home

RFQ

You are logged in as J. Acme with Acme Industries

YOUR LOGO

GOES HERE

Ticker Symbol

Date Enrolled

Membership Exp.

Paul's Freight

Attachments

Send Message

Address

City

State

Postal Code

Country

Phone Number

Fax

Web Site

1240 Dixie Avenue

New York

NY

10012

USA

1-800-234-5678

http://

General Infol Remittance | Authority | Financial |

Action:

55/99
TO
FIG.
19-2

FIG. 19-2

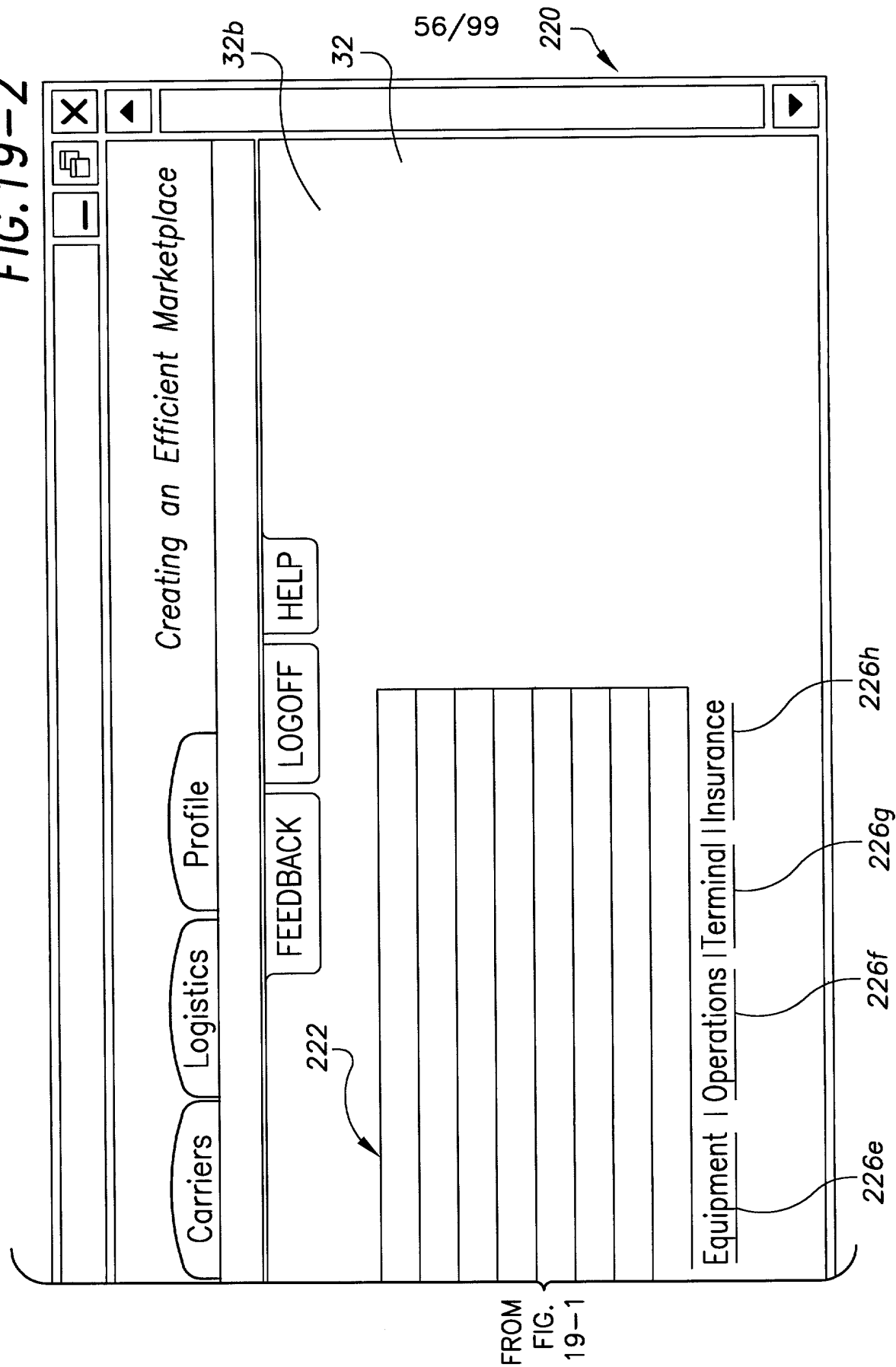




FIG.20-1



DIGITAL FREIGHT

▼ SHIP SITES

Home

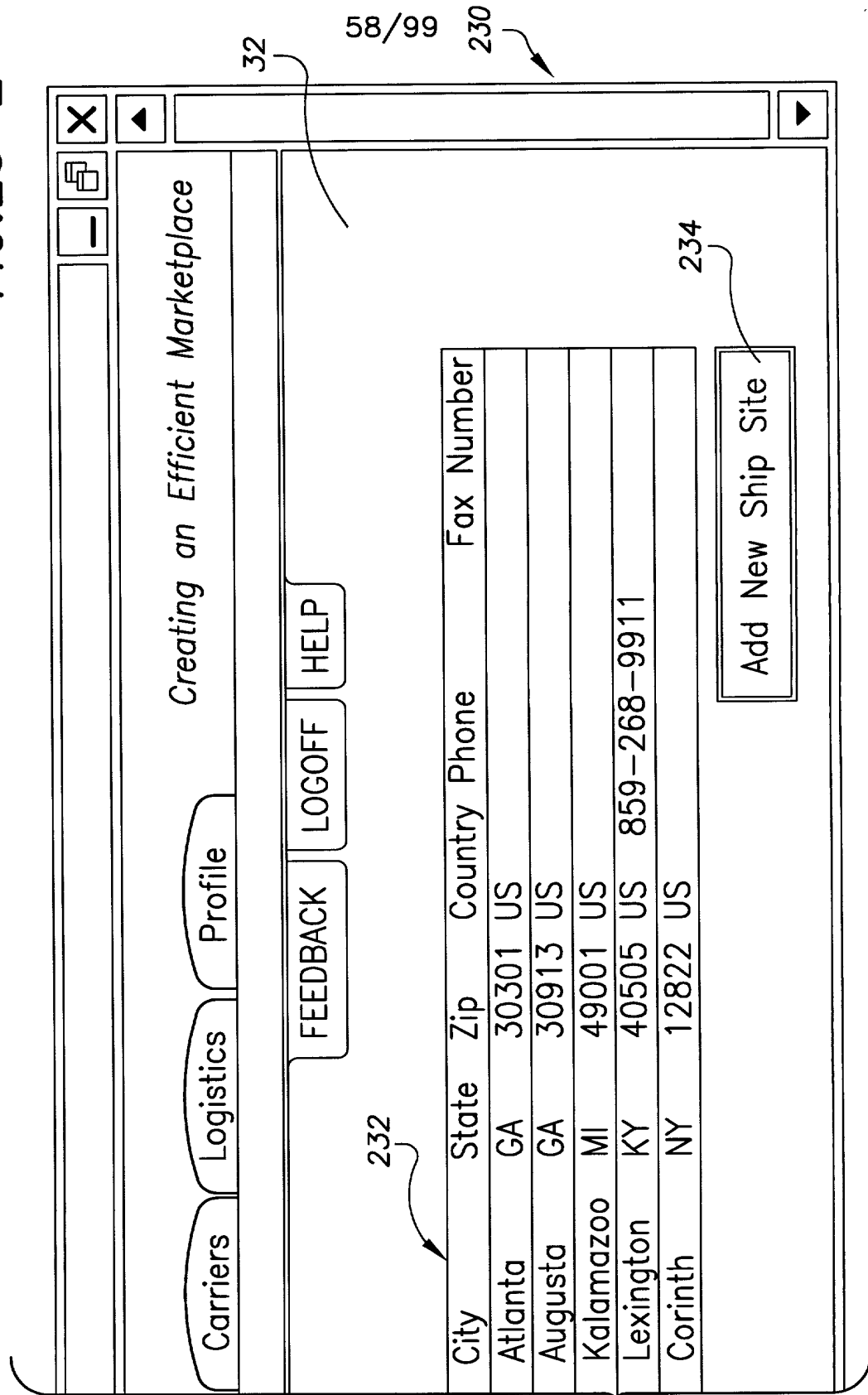
RFQ

You are logged in as J. Acme with Acme Industries

Ship Sites

Ship Site Code	Type	Name	Address
SS002	DC	Atlanta DC	123 Generic St.
SS004	WH	Augusta DC	
SS003	Mfg	Kalamazoo Plant	
Lex		Lexington DC	2155 Young Drive
SS001	Mfg	Mill 1	

FIG. 20-2



FROM
FIG.
20-1

FIG. 21

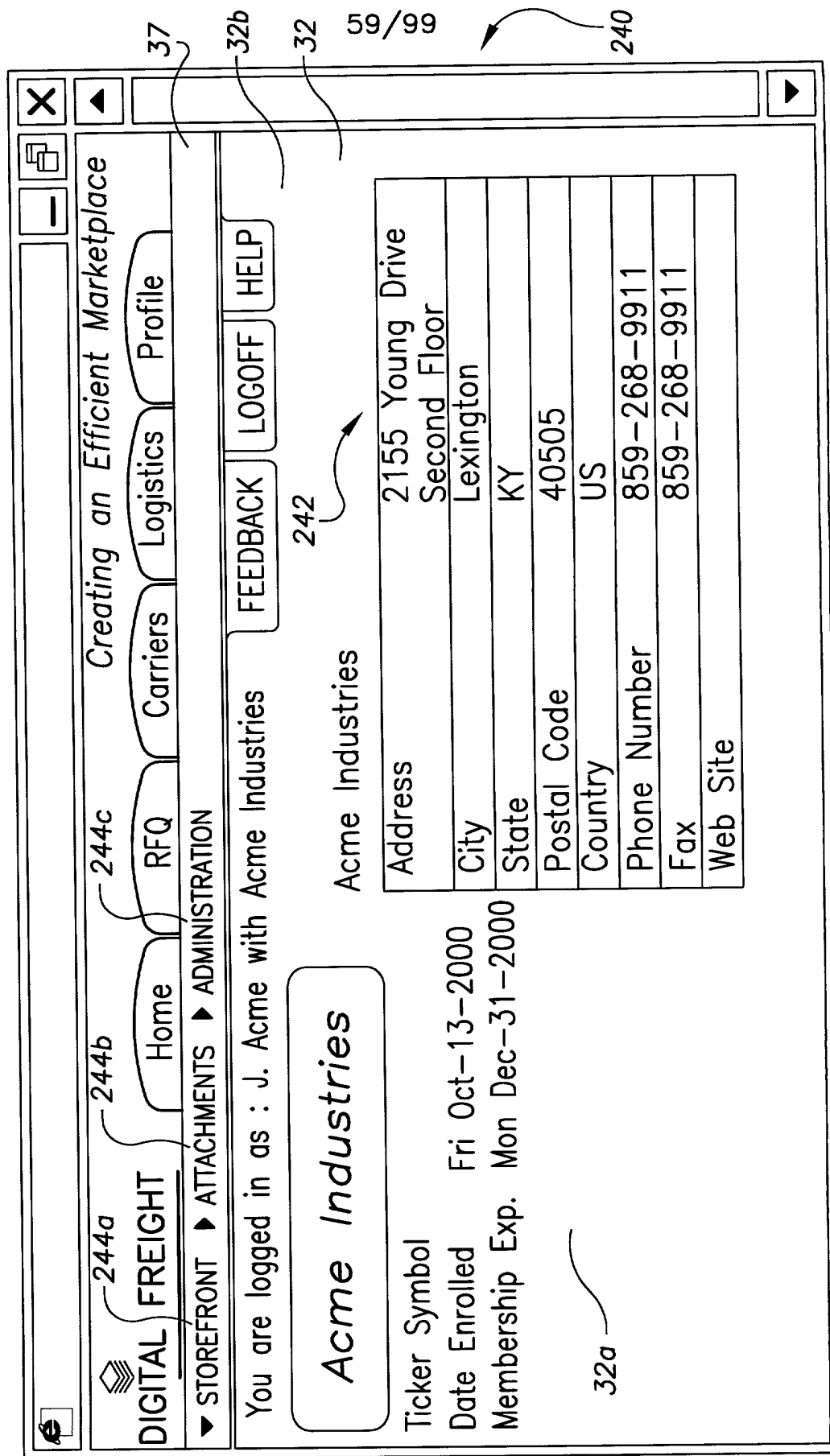


FIG.22-1

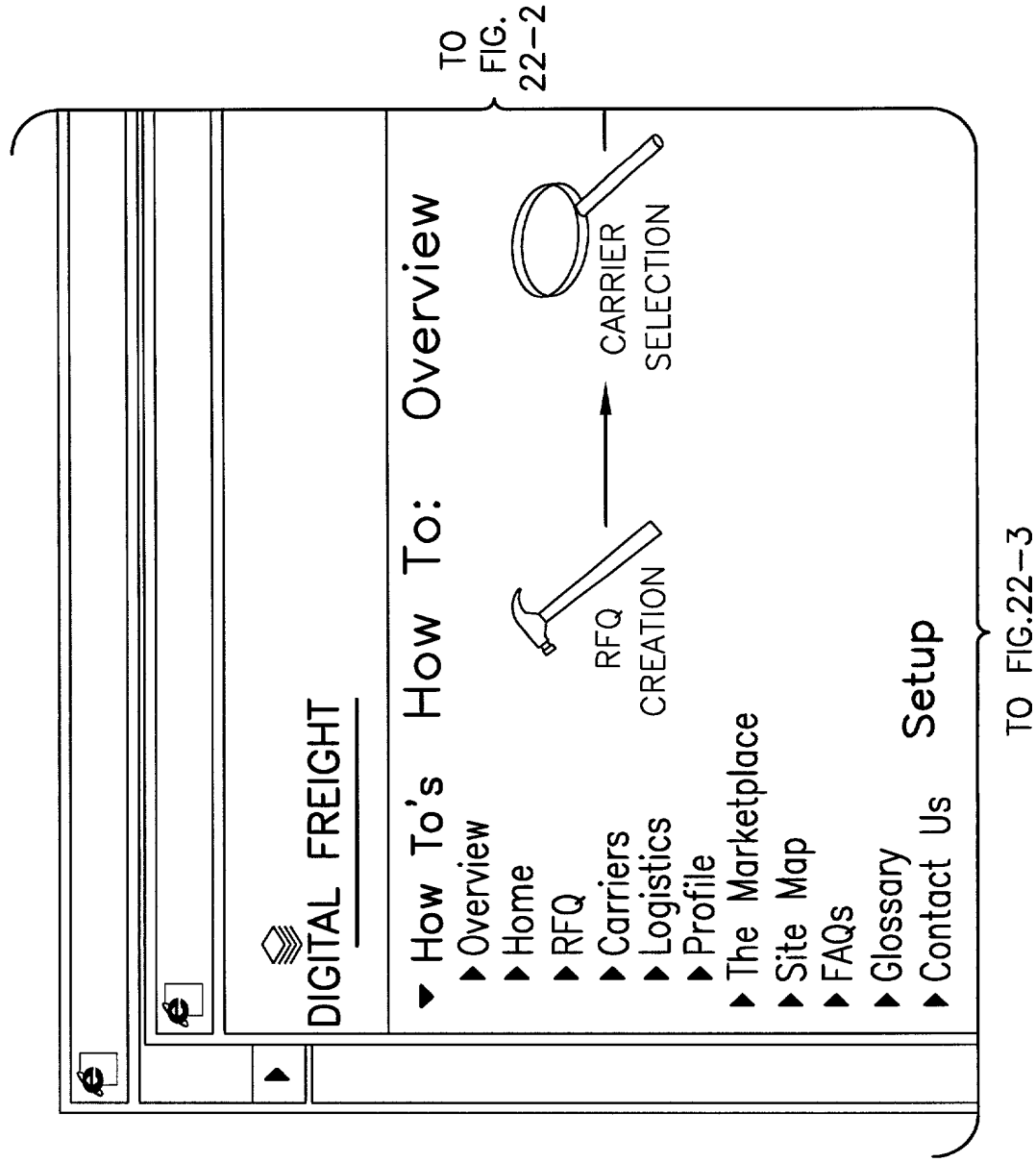
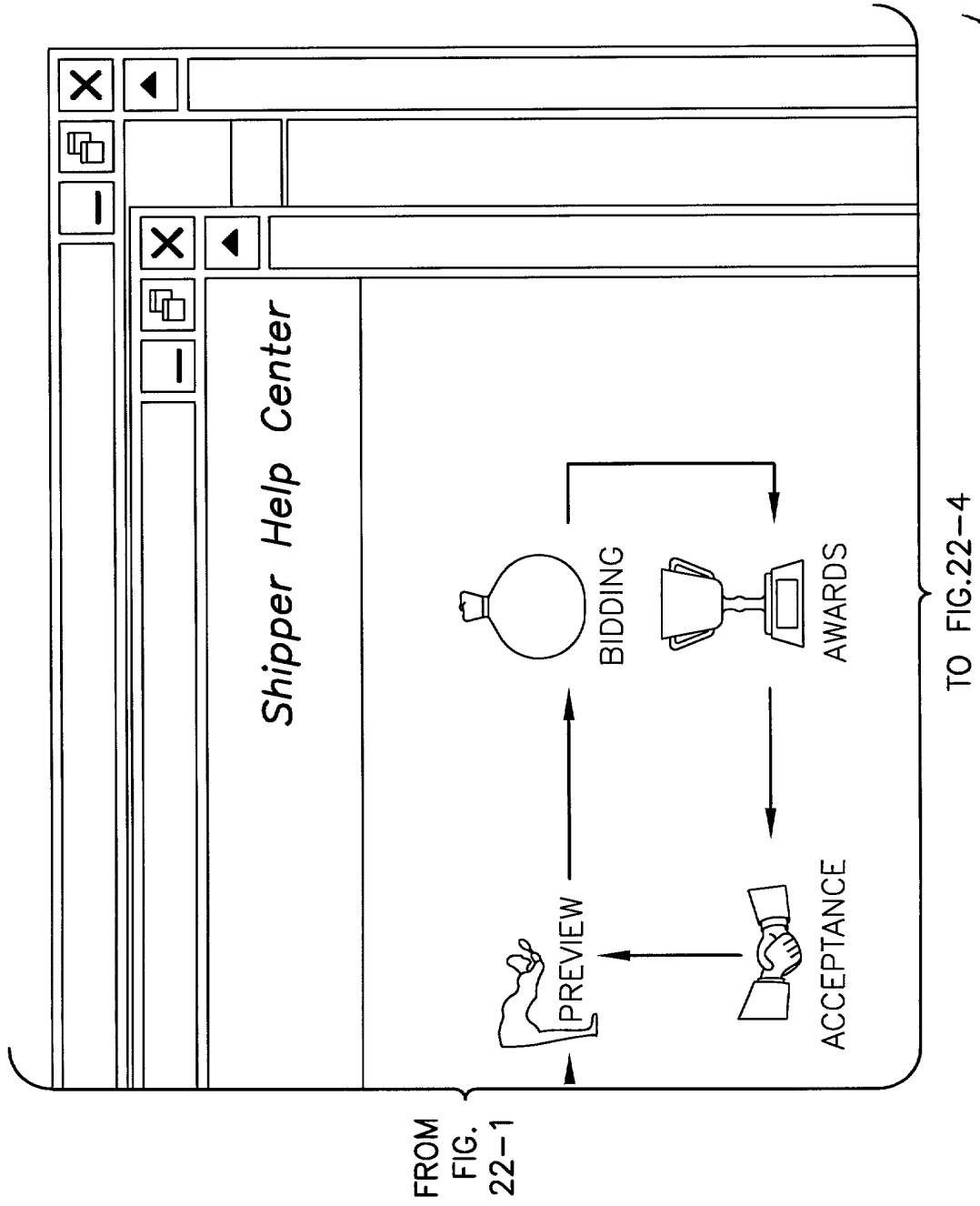


FIG.22-2



TO
FIG.
22-4

FROM FIG.22-1

Prior to the Preview Period of an Carriers for participatio. Once

RFQ Round

Preview Period

Shipper will establish a Preview Date when all the invited Carriers have (including, but not limited to, the

Bidding

Shipper will establish a Bid Start on the RFQ.

Carrier must submit a bid by the the RFQ. The Carrier may update Digital Freight will lock the bid data.

FIG.22-3

FIG. 23

64/99

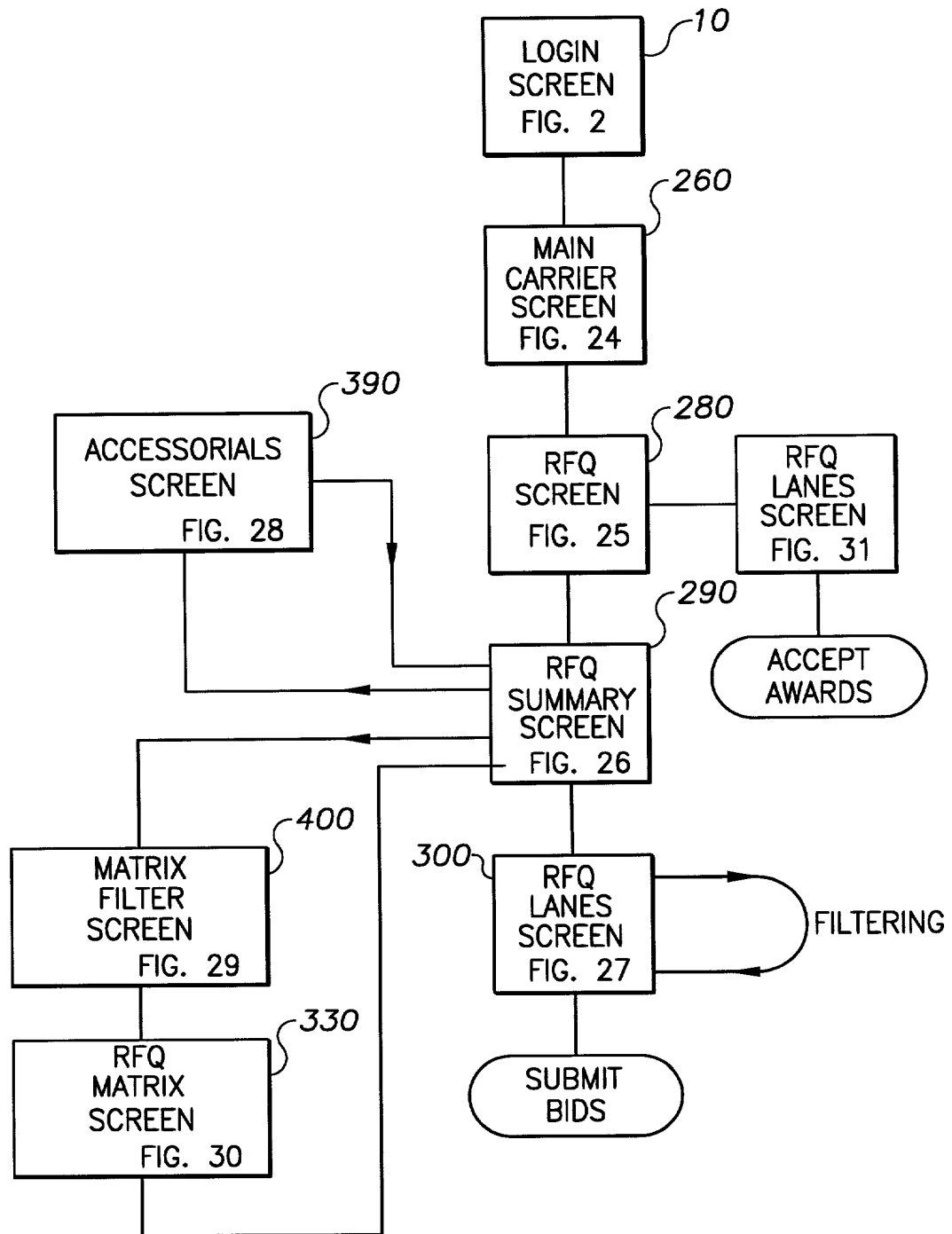



FIG. 24-1



264a

264b

264

Home

RFQ

267a

DIGITAL FREIGHT

PERSONAL PROFILE

You are logged in as Joe Smith with Paul's Freight

262a

NEWS

Announcing Digital RFQ 1.5

Digital Freight, Inc. today announced the availability of Digital RFQ 1.5....

268

MESSAGES

From

Subject

Sent

Johnson

RFQ date change

Tue Dec-12-2000

Date(s) on RFQ APL - Johnson Performance Fibers (141), round 2 have chang...

270

FIG. 24-2

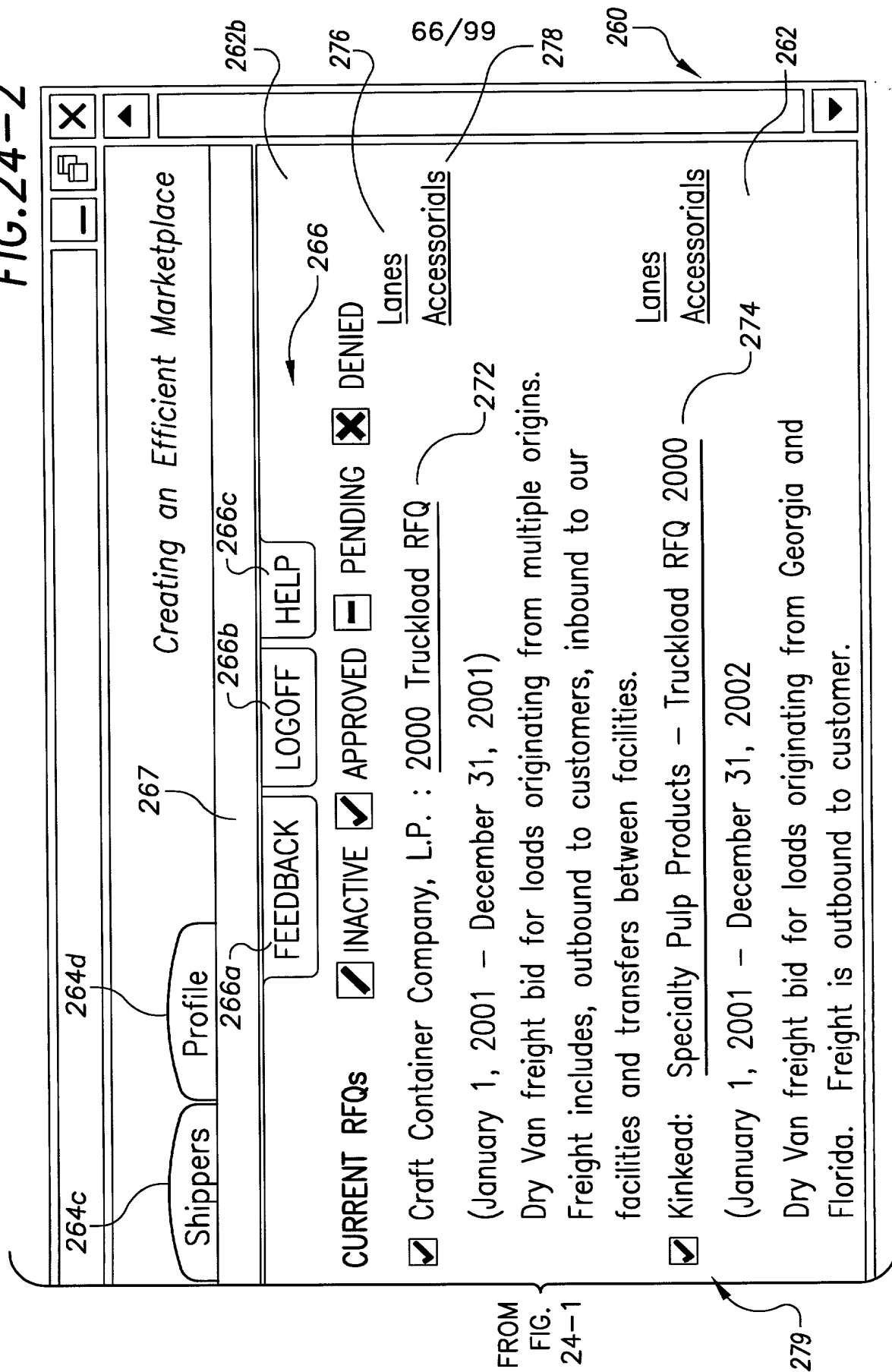


FIG.25

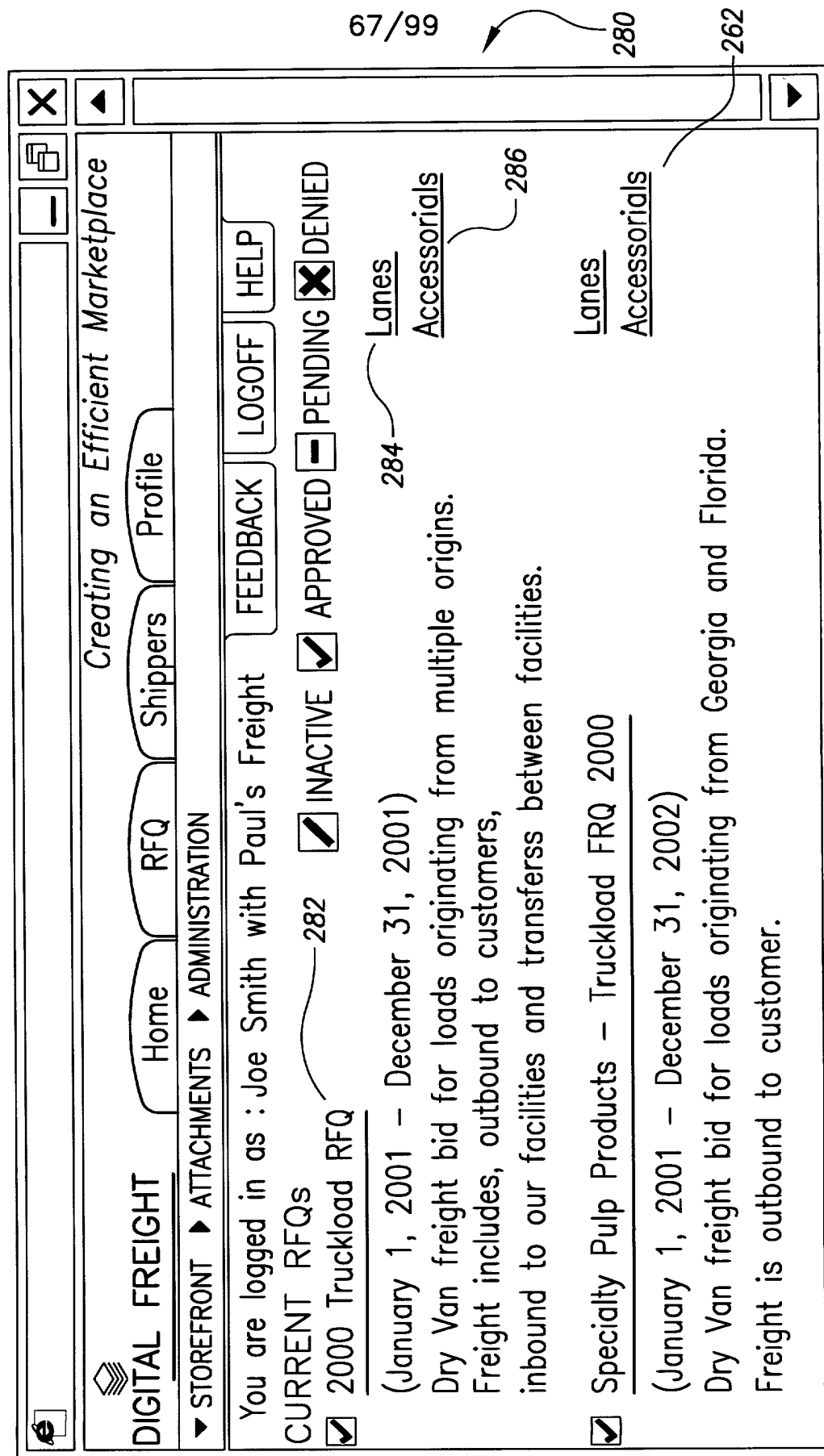



FIG. 26-1



DIGITAL FREIGHT

CURRENT

Home

RFQ

You are logged in as : Joe Smith with Paul's Freight Craft Container Company, L.P. : 2000 Truckload RFQ (Round 1)

SUMMARY

LANES

ACCESSORIALS

MATRIX

AWARDS

ATTACHMENTS

292

292b

292c

292d

292e

292f

Contract Period (Mon Jan-1-2001-Mon Dec-31-2001)

Bid Status:	Submitted Bid (Round 1)
Bidding Starts:	Thu Oct-19-2000 17:00 EST
Bid by Date:	Fri Oct-27-2000 18:00 EST
Bidding Ends:	Wed Nov-8-2000 19:00 EST
Award Date:	Fri Nov-10-2000 17:00 EST
Acceptance Date:	Tue Nov-14-2000 19:00 EST
Award Status:	Pending

TO
FIG. 26-2
68/99

TO FIG. 26-3

FIG. 26-2

Shippers

Profile

Creating an Efficient Marketplace

FEEDBACK

LOGOFF

HELP

291

262

Number of Lanes: 746

Lane Pricing: RPM

Equipment Types: Dry Van (746)

Origin States: AL (85), IL (248), IN (69), KY (3), LA (58), MI (122), MN (2), MO (1), NY (3), OH (148), ON (2), PA (1), TN (1), TX (1), WI (2)

Destination States: AL (13), AR (8), FL (17), GA (9), IA (19), ID (9), DE (8), FL (17), GA (9), IA (19), ID (8), IL (55), IN (20), KS (10), KY (16), LA (11), MA (9), MD (11), ME (7), MI (68), MN (31), MO (23), MS (7), MT (7), NC (13), ND

FROM
FIG.
26-1

TO FIG. 26-4

291a

Matrix	<input checked="" type="checkbox"/> Completed (0 of 3136)
Accessorials	<input checked="" type="checkbox"/> Completed (21 of 21)
Lanes	<input checked="" type="checkbox"/> Completed (709 of 746)
<input type="checkbox"/> Bid Required	<input checked="" type="checkbox"/> Bid Requirement Met

RFQ Description: Dry Van freight bid for loads originating from multiple origins. Freight includes, outbound to customer, inbound to our facilities and transfers between facilities.

FIG. 26-3

FROM FIG.26-2

(7), NE (10), NH (7), NJ (16), NM (8), NV (8), NY (26), OH (37), OK (12), ON (2), OR (9), PA (13), RI (8), SC (7), SD (7), TN (25), TX (30), UT (8), VA (9), VT (7), WA (8), WI (20), WV (7), WY (7)	
Avg. Demand Per Lane:	23
Total Miles:	5,546,994
Demand Capacity Truckloads Per Year in:	
Total Average Demand:	16,939
Total Maximum Demand:	0

Minimum bid for all lanes in this RFQ: 1

FROM
FIG.
26-3

TO FIG.26-5

FIG.26-4

FROM FIG. 26-4

Private Paul's Freight notes on this RFQ:

Use this area for your company notes about this RFQ. These notes will not be available to the shipper.

◀			▶


Update Note

Reset-

Modifications: You may modify your bid at any time before the bid end date. All modifications will take effect immediately after they are saved.

FIG. 26-5

FIG.27-1



DIGITAL FREIGHT

CURRENT

Home

RFQ

You are logged in as : Joe Smith with Paul's Freight Craft Container Company, L.P. : 2000 Truckload RFQ (Round 1)

► SUMMARY | ▼ LANES | ► ACCESSORIALS | ► MATRIX | ► AWARDS | ► ATTACHMENTS

Current Filter Settings: Origin States: All Destination States: All Distance: All

[Create](#) [Modify Filter](#)

Demand/Capacity in: Truckloads Per Week
RFQ Minimum Bid: Not Entered

Lane Information	OTR

326

TO
FIG.
27-2

TO FIG.27-4

FIG.27-2

Shippers

Profile

Creating an Efficient Marketplace

FEEDBACK

LOGOFF

HELP

Use Saved Filter:

328

324

Save Bids

Required fields are marked with an asterisk (*)

302

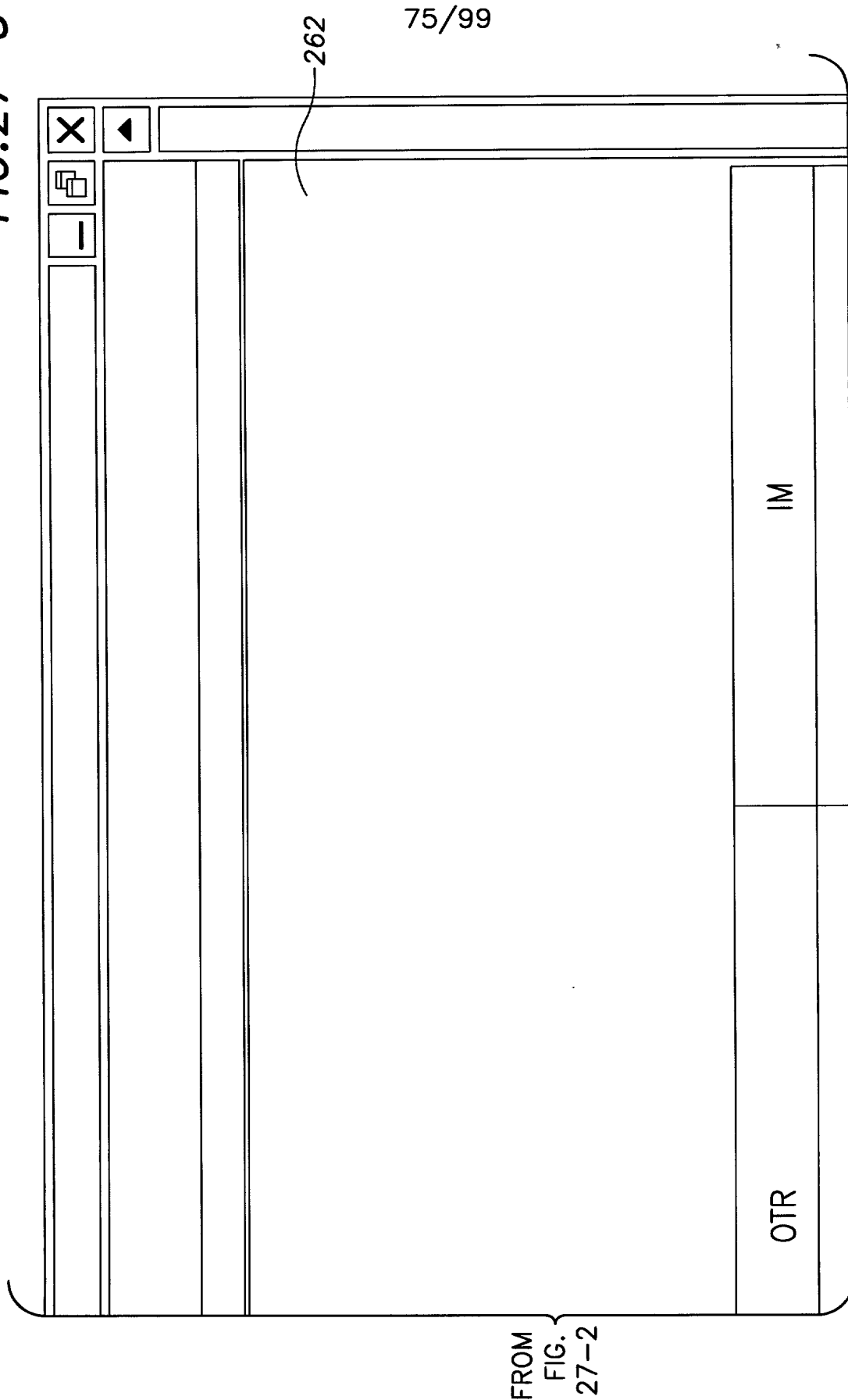
OTR	IM	OTR

FROM
FIG.
27-1

TO
FIG.
27-3

TO FIG.27-5

FIG. 27-3



75/99

262

FROM
FIG.
27-2

TO FIG. 27-6

FIG.27-4

FROM FIG.27-1

Lane	Origin	Destination	Miles	Load Type at Pickup	Demand	My Bid	
ID Equip	Name City, State, Zip	Name City, State, Zip				304	306
						Min Charge	Rate Per Mile
4046 53ft Dry Van	Logistics Link Chester VA 23836	Calhoun GA, 30701	575	DH & APT	7 av mx	575	1.12
4048 53ft Dry Van	Logistics Link Chester VA 23836	Calhoun GA, 30701	802	DH & LL	4 av mx	575	1.04

TO
FIG.
27-5

FIG. 27-5

FROM FIG. 27-2

My Bid			My Bid						
308	310	312	314	316	318	320	322		
Cap.*	Surge Cap.	Transit Hours*	Min Charge	Rate Per Mile	Cap.	Surge Cap.	Transit Days	Min Charge	Rate Per Mile
6	8	10						575	1.120
3	4	26						575	1.040

FROM
FIG.
27-4

TO
FIG.
27-6

FIG. 27-6

FROM FIG. 27-3

My Last Bid					My Last Bid				
Cap.	Surge Cap.	Total Charge	Transit Hours*	Min Charge	Rate Per Mile	Cap.	Surge Cap.	Total Charge	Transit Days
6	8	644	10						
3	4	834	26						

FROM
FIG.
27-5

300

78/99

FIG.28-1


	
<div> <div>DIGITAL FREIGHT</div> <div> <div>Home</div> <div>RFQ</div> </div> </div>	
<div> <div>▼ CURRENT</div> <div> <p>You are logged in as : Joe Smith with Paul's Freight Craft Container Company, L.P. : 2000 Truckload RFQ</p> <p>► SUMMARY ► LANES ▼ ACCESSORIALS ► MATRIX ► AWARDS ► ATTACHMENTS</p> <p>Bidding not currently allowed.</p> </div> </div>	
Code Name	Description
CLUC	Carrier Load/Un CWT
CLUM	Carrier Load/Un Min
CLUX	Carrier Load/Un Max
DP30	Detention Power 30
DPFT	Detention Power FT
STOP	Stopoff

FIG.28-2

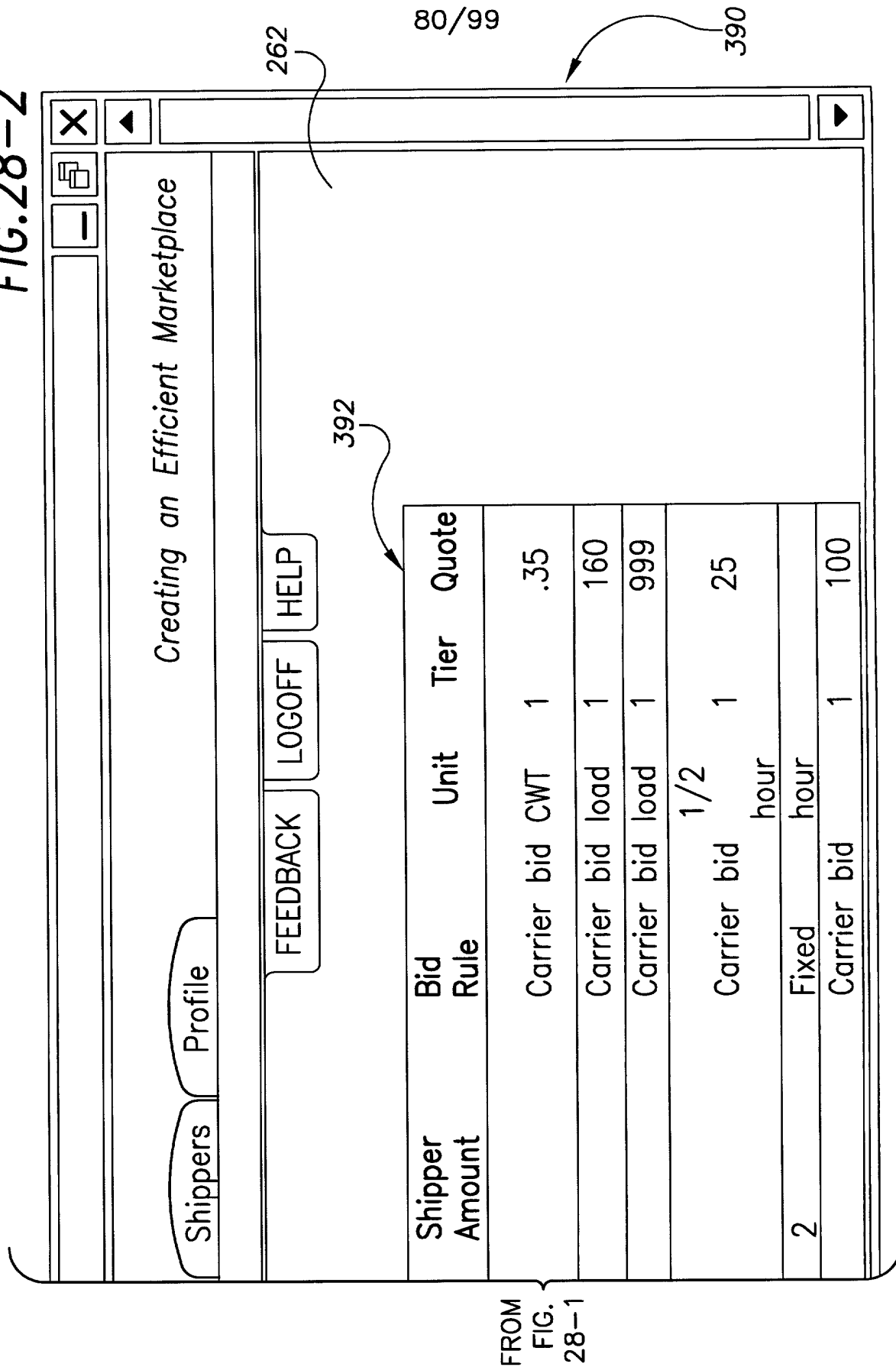
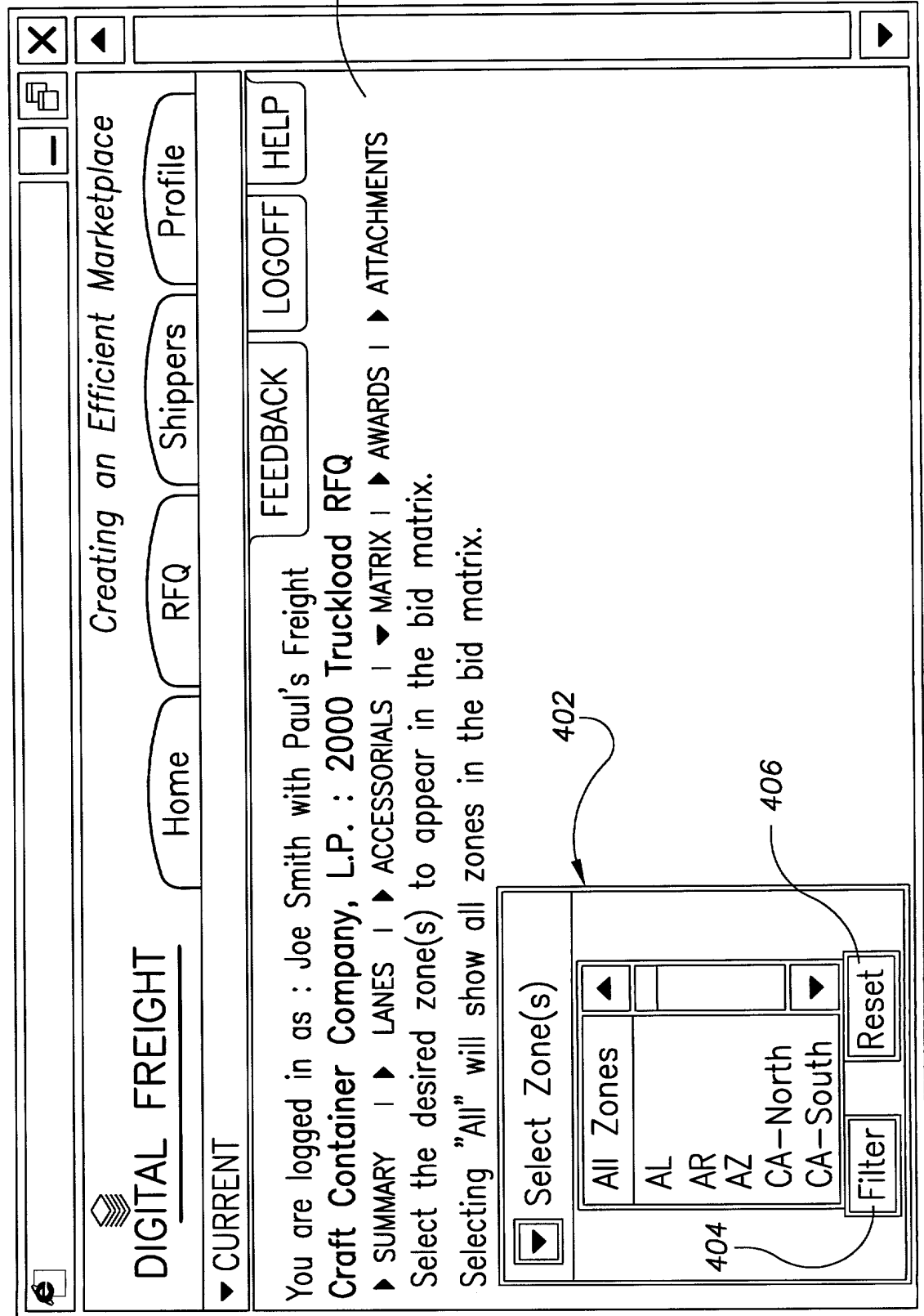


FIG. 29

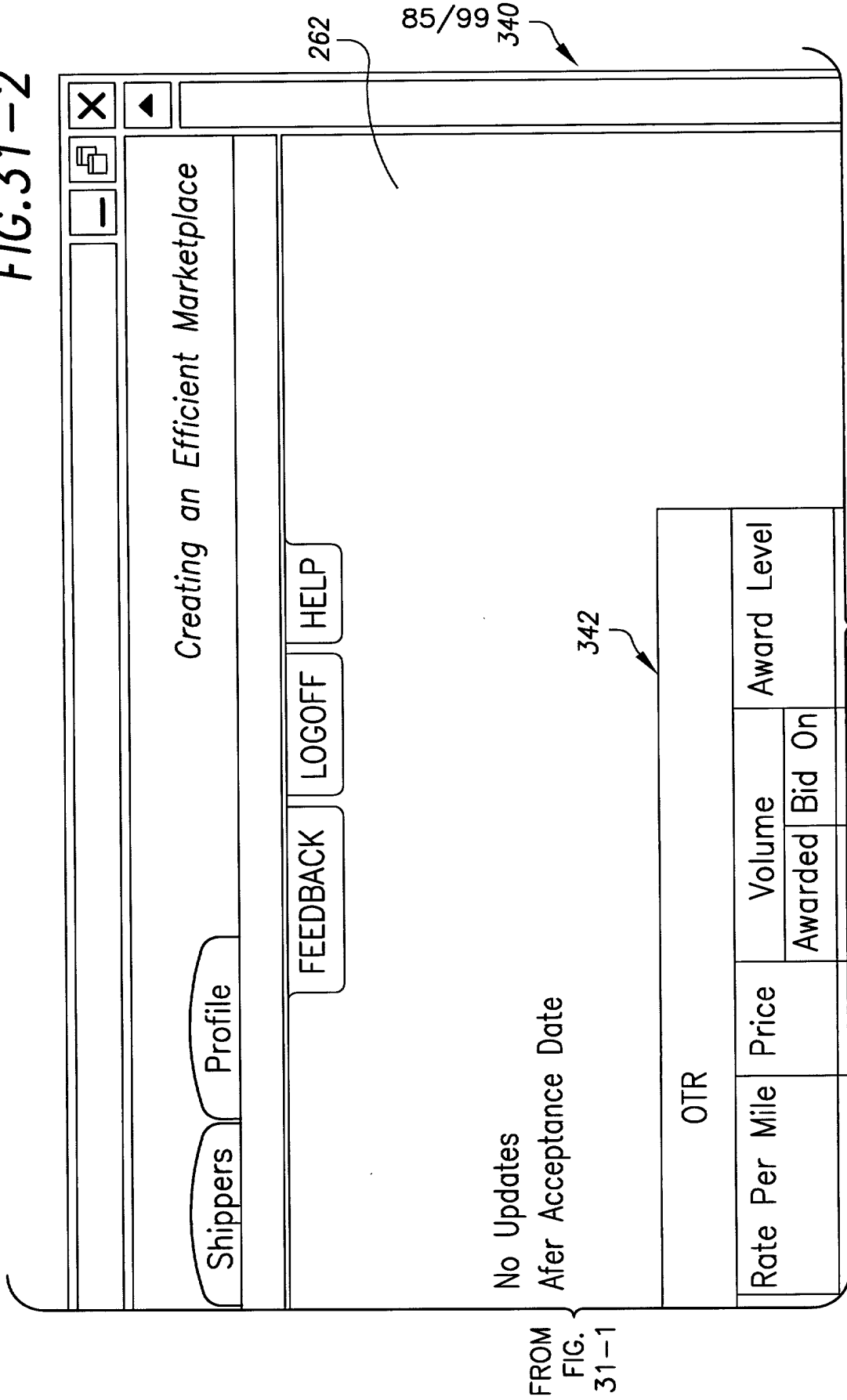


[illegible][illegible][illegible]

Variable	Mean	SD	Min	Max	Median	Mode	Skewness	Kurtosis	Normality
Age	35.2	12.5	18	65	32	30	0.15	2.8	0.95
Gender	1.2	0.4	1	2	1	1	0.05	1.2	0.98
Education	12.5	2.1	9	16	12	12	0.10	2.5	0.96
Marital Status	1.8	0.5	1	3	2	2	0.08	1.5	0.97
Income	15000	8000	5000	30000	12000	10000	0.20	3.0	0.94
Occupation	2.5	0.8	1	4	2	2	0.05	1.2	0.98
Health Status	1.5	0.3	1	2	1	1	0.02	1.0	0.99
Stress Level	3.2	1.1	1	5	3	3	0.18	2.9	0.95
Life Satisfaction	4.5	0.8	3	5	4	4	0.05	1.2	0.98
Work-Life Balance	2.8	0.9	1	4	3	3	0.12	2.7	0.96
Family Support	1.9	0.4	1	3	2	2	0.08	1.5	0.97
Community Involvement	1.2	0.3	1	2	1	1	0.05	1.2	0.98
Personal Growth	3.8	1.0	2	5	4	4	0.10	2.5	0.96
Financial Stability	2.5	0.7	1	4	3	3	0.15	2.8	0.95
Emotional Well-being	4.2	0.6	3	5	4	4	0.05	1.2	0.98
Physical Health	1.8	0.3	1	2	2	2	0.02	1.0	0.99
Mental Health	2.2	0.5	1	3	2	2	0.08	1.5	0.97
Social Support	1.5	0.4	1	2	1	1	0.05	1.2	0.98
Life Goals	3.5	0.9	2	5	4	4	0.10	2.5	0.96
Work Satisfaction	2.8	0.8	1	4	3	3	0.12	2.7	0.96
Family Satisfaction	1.8	0.4	1	3	2	2	0.08	1.5	0.97
Community Satisfaction	1.2	0.3	1	2	1	1	0.05	1.2	0.98
Personal Satisfaction	3.8	1.0	2	5	4	4	0.10	2.5	0.96
Financial Satisfaction	2.5	0.7	1	4	3	3	0.15	2.8	0.95
Emotional Satisfaction	4.2	0.6	3	5	4	4	0.05	1.2	0.98
Physical Satisfaction	1.8	0.3	1	2	2	2	0.02	1.0	0.99
Mental Satisfaction	2.2	0.5	1	3	2	2	0.08	1.5	0.97
Social Satisfaction	1.5	0.4	1	2	1	1	0.05	1.2	0.98
Life Goals Satisfaction	3.5	0.9	2	5	4	4	0.10	2.5	0.96
Work Satisfaction	2.8	0.8	1	4	3	3	0.12	2.7	0.96
Family Satisfaction	1.8	0.4	1	3	2	2	0.08	1.5	0.97
Community Satisfaction	1.2	0.3	1	2	1	1	0.05	1.2	0.98
Personal Satisfaction	3.8	1.0	2	5	4	4	0.10	2.5	0.96
Financial Satisfaction	2.5	0.7	1	4	3	3	0.15	2.8	0.95
Emotional Satisfaction	4.2	0.6	3	5	4	4	0.05	1.2	0.98
Physical Satisfaction	1.8	0.3	1	2	2	2	0.02	1.0	0.99
Mental Satisfaction	2.2	0.5	1	3	2	2	0.08	1.5	0.97
Social Satisfaction	1.5	0.4	1	2	1	1	0.05	1.2	0.98
Life Goals Satisfaction	3.5	0.9	2	5	4	4	0.10	2.5	0.96
Work Satisfaction	2.8	0.8	1	4	3	3	0.12	2.7	0.96
Family Satisfaction	1.8	0.4	1	3	2	2	0.08	1.5	0.97
Community Satisfaction	1.2	0.3	1	2	1	1	0.05	1.2	0.98
Personal Satisfaction	3.8	1.0	2	5	4	4	0.10	2.5	0.96
Financial Satisfaction	2.5	0.7	1	4	3	3	0.15	2.8	0.95

TO FIG.31-3

FIG. 31-2



FROM FIG.31-1

4072	ABC Plastics Atlanta, GA 30309	Arlington, VA 22202	<input checked="" type="radio"/> Accept <input type="radio"/> Reject	\$585
4083	Smith Products Pittsburgh, PA 15219	Louisville, KY 40202	<input checked="" type="radio"/> Accept <input type="radio"/> Reject	\$424

344

Save

TO
FIG.
31-4 86/99

FIG.31-3

FROM FIG.31-2

FROM FIG. 31-3	1.05	\$586	0	7	Secondary
	2.47	\$425	2	2	Primary

FIG.31-4

FIG. 32

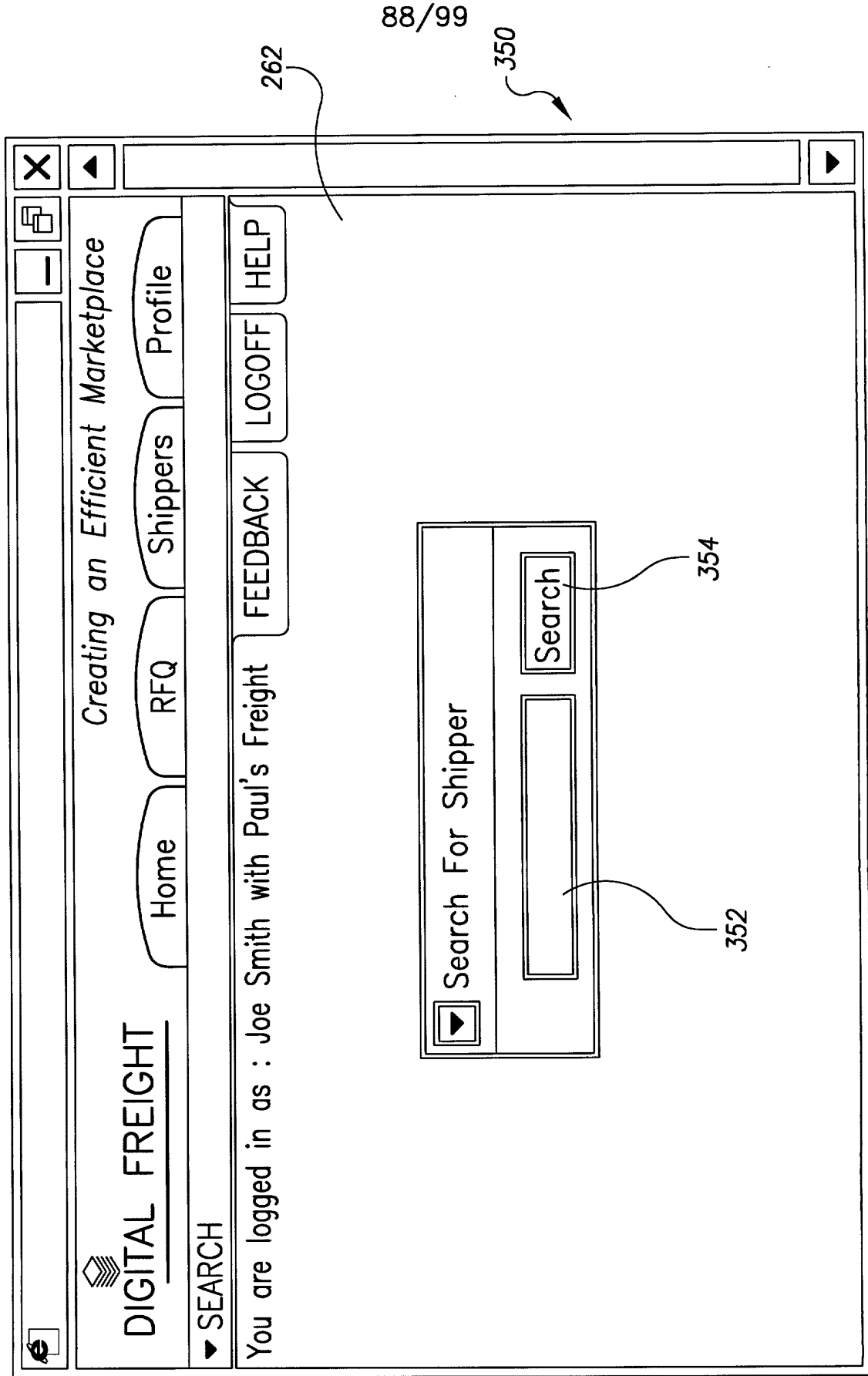




FIG. 33-1





DIGITAL FREIGHT

▶ SEARCH

You are logged in as : Joe Smith with Paul's Freight

YOUR LOGO

GOES HERE

Ticket Symbol
Date Enrolled
Membership Exp.

364a

362a

Thu Sep-14-2000
Sun Dec-31-2000

Craft Container Company, L.P.

Attachments

364b

Send Message

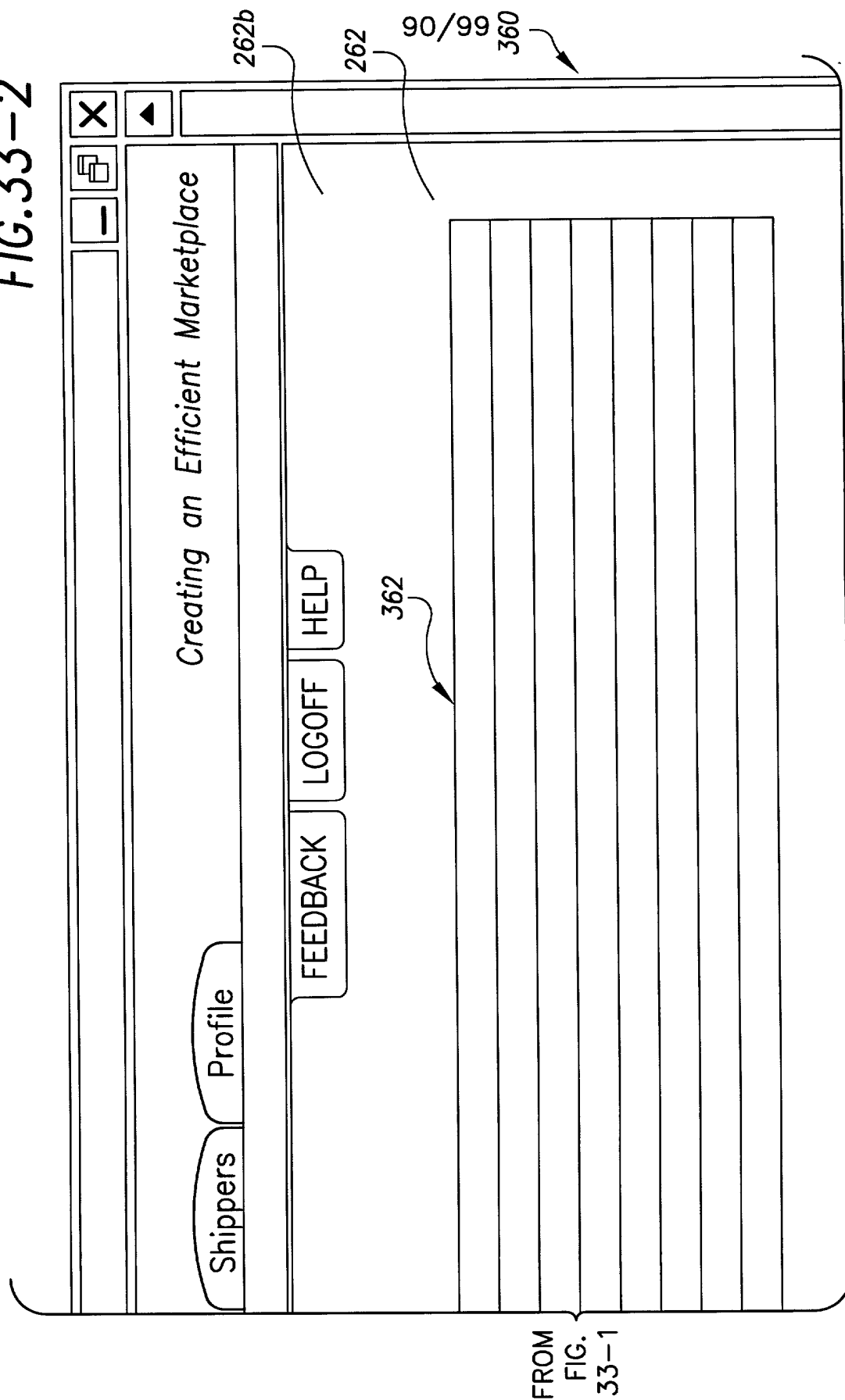
Home

RFQ

Address	
City	
State	NY
Postal Code	
Country	US
Phone Number	not listed
Fax	
Web Site	

TO FIG. 33-3

FIG. 33-2



FROM FIG.33-1

Current RFQs



2000 Truckload RFQ

366

(January 1, 2001 – December 31, 2001)

Dry Van freight bid for loads originating from multiple origins.
Freight includes, outbound to customers, inbound to our facilities and transfers between facilities.

FIG.33-3

FROM FIG. 33-2

☐ PRIVATE ☒ ANNOUNCED ☒ ACTIVE ☒ COMPLETE

Lanes

Accessorials

FROM
FIG.
33-3

FIG. 33-4

[illegible]

DIGITAL FREIGHT

▼ STOREFRONT ► ATTACHMENTS ► ADMINISTRATION

You are logged in as : Joe Smith with Paul's Freight

Paul's Freight

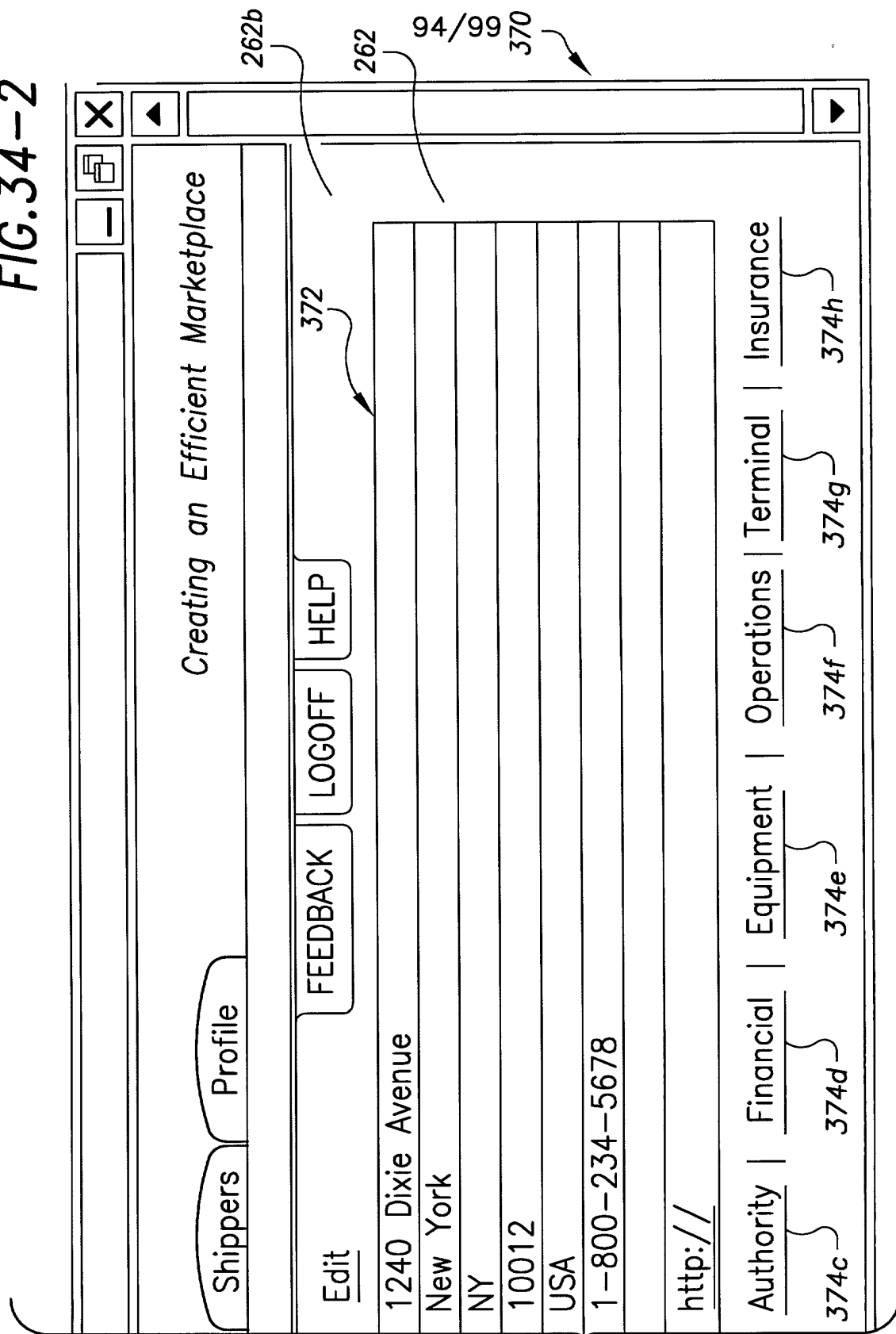
Address
City
State
Postal Code
Country
Phone Number
Fax
Web Site

General Info | Remittance

Ticket Symbol
Date Enrolled
Membership Exp.

Tue Jul-18-2000
Sun Dec-31-2000

FIG. 34-2



FROM
FIG.
34-1

FIG.35-1

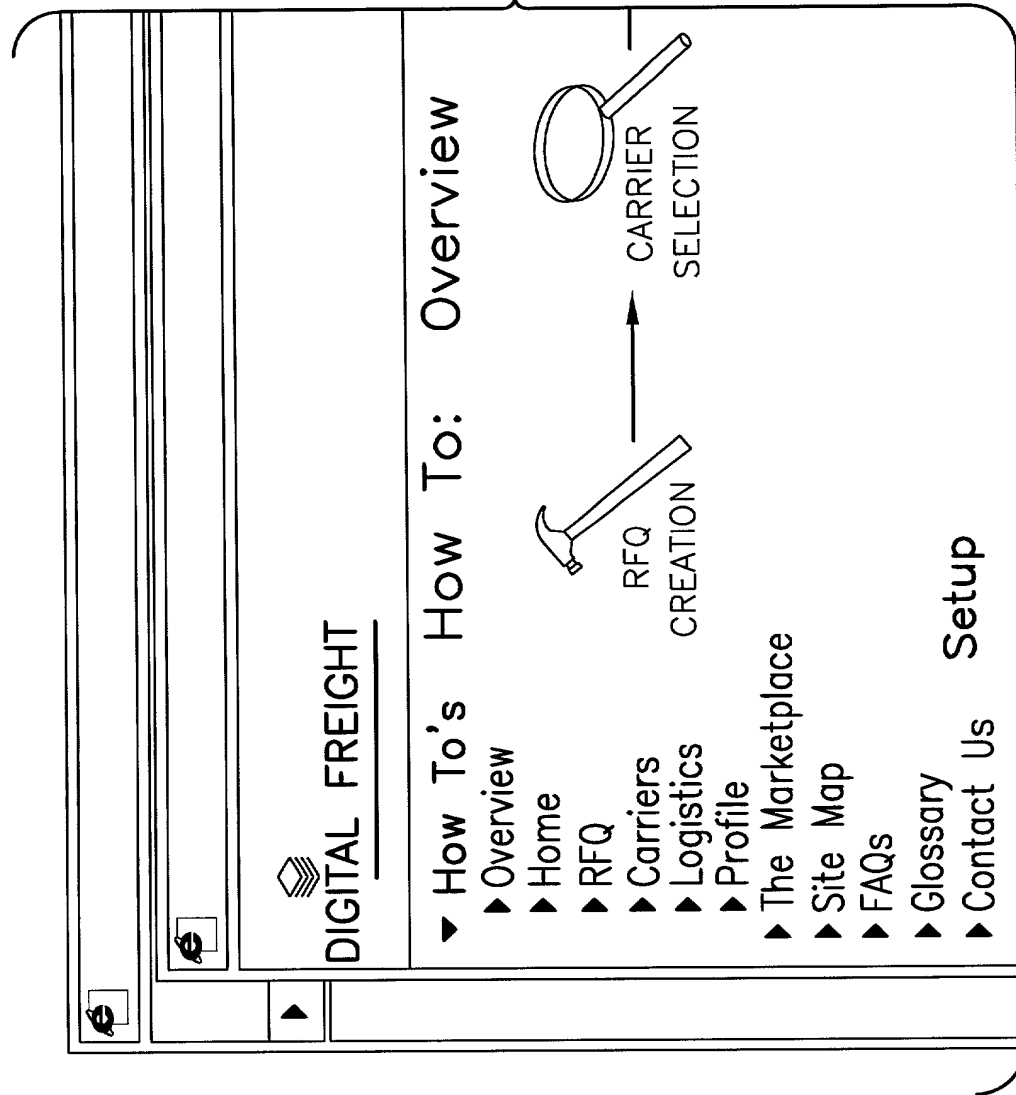
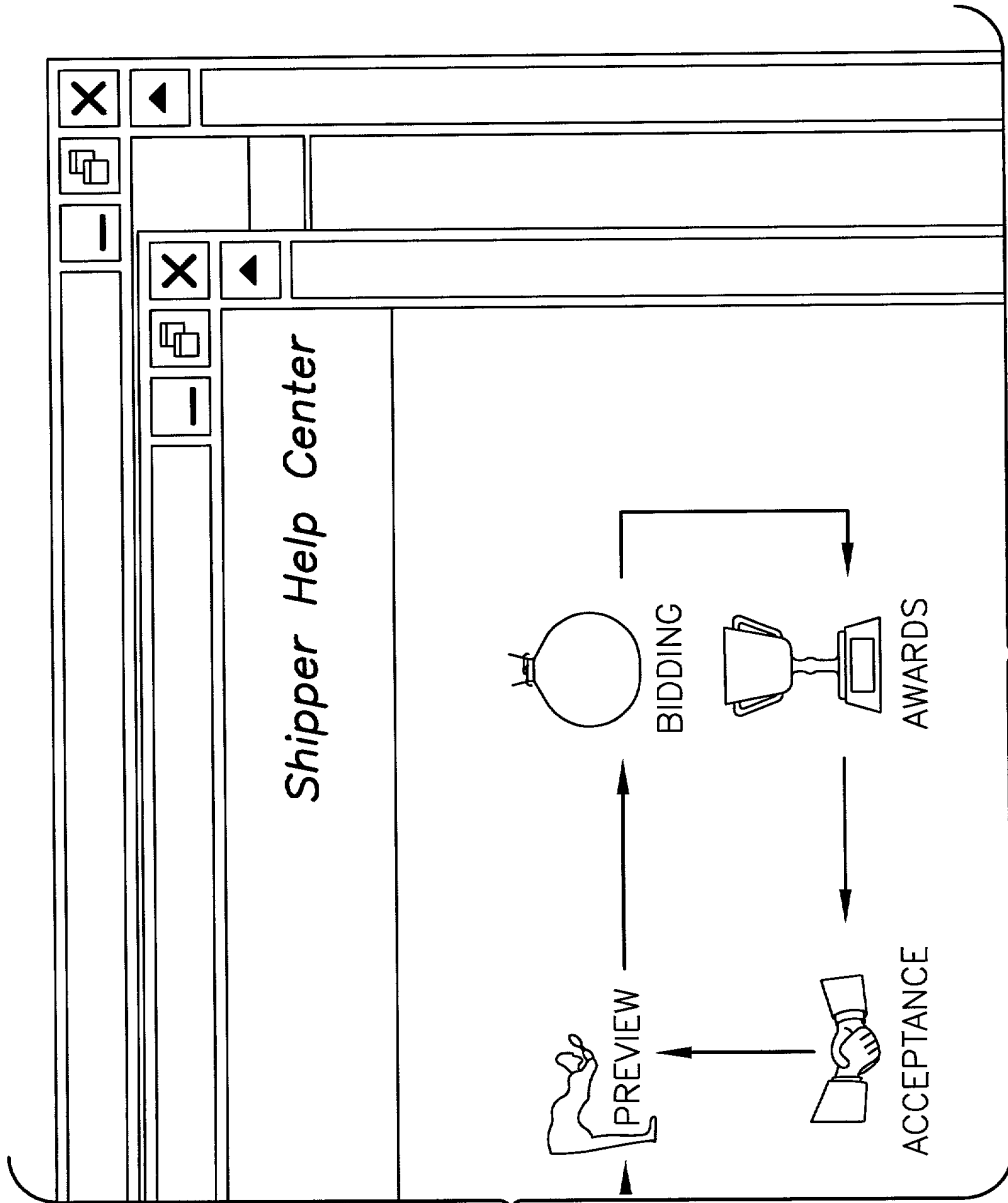


FIG.35-2



FROM
FIG.
35-1

TO FIG.35-4

FROM FIG.35-1

Prior to the Preview Period of an Carriers for participatio. Once

RFQ Round

Preview Period

Shipper will establish a Preview Date when all the invited Carriers have (including, but not limited to, the

Bidding

Shipper will establish a Bid Start on the RFQ.

Carrier must submit a bid by the the RFQ. The Carrier may update Digital Freight will lock the bid data.

TO
FIG.
35-4

FROM FIG.35-2

RFQ, a Shipper creates and RFQ and identifies complete, an RFQ Round begins.

and Time that will begin the Preview Period the opportunity to analyze the RFQ data lane data and capacity, and accessionals).

Date and Time when Carriers can begin bidding

Bid By Date and Time in order to participate in their bids until the Bid Stop Date, at which time No additional bids or updated bids will be

FIG.35-4

380

FROM
FIG.
35-3

FIG.36

